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AUTHOR TITLE

Curry, Charles

An Annotated Bibliography of Instructional Materials

Which Emphasize Positive Work Ethics.

INSTITUTION

Virginia Polytechnic Inst. and State Univ.,

Blacksburg. Agricultural Education Program.; Virginia

State Dept. of Education, Richmond. Div. of

Vocational Education.

PUB DATE

Jun 75

Attitudes

EDRS PRICE DESCRIPTORS

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*Annotated Bibliographies; Books; Career Education;
Decision Making; *Ethical Instruction; *Ethical
Values; Ethics; 'Filmstrips; Instructional Films;
*Instructional Materials; Job Satisfaction; Magnetic
Tape Cassettes; Self Concept; Tape Recordings; Video
Tape Recordings; Vocational Education; *Work

ABSTRACT

Fifty-six items of instructional materials are listed in the annotated bibliography, which was prepared as the first phase of a research project designed to compile, evaluate, and organize titles and sources of instructional materials which deal with subjects related towork ethics. The titles were selected from an original total of 140, collected from vocational teacher education departments, curriculum development centers, research coordinating units, representatives of the National Network for Curriculum Coordination in Vocational Education, State departments of education, and other selected vocational education agencies. An attempt was made to include only those materials which dealt specifically with developing pride in good workmanship, job attainment and holding power, occupational decision making, self-image, ethical conduct, career advancement, reasons for working, and potential job satisfaction. More broadly based career education materials which do not deal specifically with the development of attitudes toward work were excluded. A photograph, descriptive abstract, and ordering information are provided for each item. Additional information provided includes the subject and type of material, intended audience and audience target level, copyright information, and an indication of whether special training is required for optimum use of the materials. (Author/AJ)

AN ANNOTATED BIBLIOGRAPHY OF

INSTRUCTIONAL MATERIALS WHICH .

EMPHASIZE POSITIVE WORK ETHICS

CONDUCTED UNDER PART C OF PUBLIC LAW 90-576

Prepared by:

Charles Curry Project Coordinator US OEPARTMENT OF HEALTH, EQUICATION & WELFARE NATIONAL INSTITUTE OF EQUICATION

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Program of Agricultural Education

Division of Vocational and Technical Education

College of Education

Virginia Polytechnic Institute and State University

Blacksburg, Virginia 24061

In Cooperation with

Division of Vocational Education State Department of Education Richmond, Virginia 23216

June 1975

ACKNOWLED GMENTS

The contributions of a number of individuals are to be acknowledged in the development of this publication. Without the efforts of persons who are interested in the development of positive work attitudes within young people and who prepared the enclosed instructional materials, such a bibliography would not have been possible. In addition, the cooperation received from those persons who submitted instructional materials for inclusion in the bibliography made the development of it an easier task and the content more complete.

Special appreciation is extended to Amy Bradner and the staff of the Virginia State Department of Education Media Center for their cooperation in identifying prospective instructional materials. Extraordinary guidance and direction was given by Julio J. Jimenez in the printing of this publication. In addition to these persons, the project staff has made valuable contributions to establishing, conducting, organizing and evaluating this phase of the work ethics instructional materials project. These dedicated persons include:

Lloyd M. Jewell, Jr.
Coordinator, Vocational Education
Research and Statistical Information
Virginia State Department of Education

Larry E. Miller
Project Consultant
Program of Agricultural Education
Virginia Polytechnic Institute and s
State University

Brenda Carr
Laboratory Assistant
Virginia Polytechnic Institute and
State University

Betty McClellan
Laboratory Assistant and Typist
Virginia Polytechnic Institute and
State University

'This document contains an annotated bibliography of instructional materials that are available in the area of work ethics. 'It has been prepared in accordance with the first phase of a research project entitled "A Compilation, Preparation and Distribution of Instructional Materials that Emphasize Positive Work Ethics in Relation to Occupational Choice." The project was conducted in cooperation with the Virginia Division of Vocational Education and under part C of Public Law 90-576. This project was designed to compile, evaluate and organize titles and sources of instructional materials which deal with subjects related to work ethics.

Vocational teacher education departments, curriculum development centers, research coordinating units, representatives of the National Network for Curriculum Coordination in Vocational Education, state departments of education and other selected ecational education agencies were contacted to obtain titles and sources of instructional materials. In order to compile the materials which have been prepared that emphasize positive work ethics, 343 instruments were mailed to collect data. After the initial mailing and one follow-up letter, 166 of these instruments were returned resulting in 106 prospective instructional materials. A search of the Virginia State Department of Education Media Center in Richmond, Virginia hetted 34 additional materials for a total of 140 prospective titles of instructional materials which emphasize positive work ethics.

These materials were reviewed and an attempt was made to include only those materials which dealt specifically with developing pride in good workmanship, job attainment and holding power, occupational decision-making, self-image, ethical conduct, career advancement, reasons for working, and potential job satisfaction. An attempt was also made to exclude those broadly based materials which might be more applicable to the concepts of career awareness, orientation, exploration or preparation and which did not deal specifically with the development of attitudes toward work.

This bibliography has been designed for ease in reading to expedite the identification of instructional materials. These materials should help classroom teachers become more effective in teaching positive attitudes toward the world of work. Information for ordering each of the 56 instructional materials is included along with a comprehensive description of each. Vocational teachers are encouraged to contact the project coordinator if further information is desired. Sample copies of most of the materials included in the bibliography are shelved in the office of the Program of Agricultural Education at Virginia Polytechnic Institute and State University and are subject to review by vocational educators.

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Teaching for Employability $\left \dots \right $
Values for Teenagers in the 1970's ,
Vocational Counseling
Vocational Decisions . $\sqrt{\cdot}$,
Work and Life Adjustment Skills
· · · · · · · · · · · · · · · · · · ·

The Work Ethic: A Victim of Progress
Work Is Child's Play
The Worker in Modern Society
Working
Working Together on Man's Earth
World of Work
Your Attitude is Changing
Your Attitude is Showing - A Primer on Human Relations
You're Hired! Getting the Right Job For You - Student Activity Book, Teacher's Manual
APPENDIX A



• .	Months of the second of the se
TITLE OF 'MATERIALS	Basic Social and Education Competencies Essential for Initial and Continued Employment in Agricultural Occupations
DATE OF DEVELOPMENT AND/OR REVISION	1966
NAME OF DEVELOPER(S)	L. P. Jacks
SUBJECT OF MATERIA	AL: ☐ Pride in Good Workmanship ☐ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☑ Career Advancement ☐ Other
TYPÉ OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound66 Pages (no.) ☐ Video (Tape Minutes (no.) () B & W () Color Size ☐ Film Munutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	: ☑ Regular □ Disadvantaged □ Handicapped □ Other(Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3□ 4-6図 7-8図 9-10図 11-12□ 13-14□ Adult図 Teacher□ TeacherEducator□ Administrator□ Other
FOR PROFESSIONAL USE:	☑ Teacher Educator () pre-service (x) in-service ☐ State Personnel ☐ Local Administrators ☑ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? USES NO
IS MATERIAL COPYRI	GHTED? □ Yes ₺ No
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS	
~ .□ Purchase (Unit cost	UIRING MATERIALS: Free Limited number on hand \$) □ Rent (Unit Cost \$) ☑ Free
TO ORDER, PLEASE CO	ONTACT: Lousiana State University, School of Vocational ubbs Hall, Baton Rouge, Louisiana 70803





Directions. Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This publication was designed for use by students of agriculture at the junior and senior high school level in making them aware of certain basic social and educational competencies essential for initial and continued employment. Emphasis is placed upon four areas: personal qualities and job success; basic educational competencies and job success; job requirements; and job procurement.

Abstract Prepared in 1975

NAME: Charlie M. Curtis, Director	
AGENCY:	School of Vocational Education Louisiana State University
ADDRESS:	208 Stubbs Hall
	Baton Rouge, LA PHONE: 388-5748



MATERIALS	Belton, Jerald F	
DATE OF DEVELOPMENT AND/OR REVISION	1972	
NAME OF DEVELOPER(S)	Dr. William Barron, Dean of Division of Extension, Univ. of Texas Austin, Texas 78712	
·		-
SUBJECT OF MATERIA	` ' ☐ Getting and Holding a Job ☐ Ethical	Conduct
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () ☑ Film 29	B & W (x) Color 16 Size (mm) () Color; Audio: (),Yes ()No
INTENDED AUDIENCE		
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 ☐ 7-8 ☐ 9-10 ☑ Teacher ☒ Teacher Educator ☐ Adm	□ 11-12 □ 13-14 □ Adult
FOR PROFESSIONAL USE:	☑ Teacher Educator () pre-service (☐ State Personnel ☐ Local Administrator ☐ Other (Indicate)	
IS SPECIALIZED TRAIN	IING REQUIRED FOR OPTIMUM USE OF THE	SE MATERIALS? Yes No
IS-MATERIAL COPYRIC		•
IF "YES" WILL PERMIS	SION BE GRANTED FOR DUPLICATION?	Yes 🖾 No
PROVISIONS FOR ACQ	UIRING MATERIALS: 150.00) 图 Rent (Unit Cost \$	Free -
	NTACT: Ken Stedman, Division of Exten	
•	niversity Of Texas, Austin, Texas 787	



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

Belton, Jerold F was conceived and designed as a tool for training teachers and counselors working in Adult Basic Education programs. In a broad sense, Belton, Jerold F. is concerned primarily with the roles and relationships of teachers and counselors in the adult education setting. The film is designed to convey to the viewer a sense of the student's complex life situation and portrays the activities of the adult education counselor and teacher in trying to help the student resolve some of his problems.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAME:	Waunda Stedman, Librarian DORD
AGENCY:	Texas Education Agency
ADDRESS:	201 East 11th Street
	Austin, Texas 78701 PHONE: 475-4641



•	•
TITLE OF · MATERIALS	The Changing Work Ethic
DATE OF DEVELOPMENT AND/OR REVISION	1973
NAME OF DEVELOPER(S)	Guidance Associates
SUBJECT OF MATERIA	AL: 🖾 Pride in Good Workmanship 🗆 Realistic Self-Image 🖾 Why Work □ Getting and Holding a Job 🖾 Ethical Conduct □ Job-Satisfaction □ Occupational Choice □ Career Advancement 🖾 Other
TYPE OF MATERIAL!	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☑ Slides and Film Strips () B & W (x) Color; Audio: (x)Yes ()No. ☑ Audio () Reel () Cassette (x) _Records
INTENDED AUDIENCE	: Regular Disadvantaged Handicapped Other (Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre·K thru 3 □ 4·6 □ 7·8 ☒ 9·10 ☒ 11·12 ☒ 13·14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPEÇIALIZED TRAII	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes 3 No
IS MATERIAL COPYRI	GHTED? 図Yes □ No
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS Perm	ssion for duplication must be in writing from the publisher.
⊠ Purchase (Unit cost	UIRING MATERIALS:
TO ORDER, PLEASE CO	ONTACT: Guidance Associates, 41 Washington Avenue, Pleasant-
ville, New York 10	

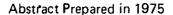


Directions. Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This filmstrip and record package titled "The Changing Work Ethic," is divided into two parts. They are "You and Work" and "Work and Society."

"You and Work," depicts various situations where the work ethics of certain individuals conflict. This is a very good approach to analyzing and constructively changing the eroding work ethic.

This package includes-a discussion guide and script.



PERSON SUBMITTING ABSTRACT

《外海》

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project, VPI & SU
ADDRESS:	102 War Memorial Gym
, .	Blacksburg, VA 24061 PHONE: 951-6836



•	STATES OF THE SECOND SE
TITLE OF MATERIALS	Module I Developing Self-Awareness and Group Relationships
DATE OF DEVELOPMENT AND/OR REVISION	Currently in Developmental Progress to the transfer of the tr
NAME OF DEVELOPER(S)	Lawrence Dillon
SUBJECT OF MATERI	Al : Pride in Good Workmanship M Postistia Salf Image M Why Work
SOMECT OF MATERI	AL: Pride in Good Workmanship
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Pager Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes (,) No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENC	E: 🗷 Regular 🗷 Disadvantaged 🗆 Handicapped 🗆 Other(Indicate)
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 图 7-8 图 9-10 图 11-12 ☐ 13-14 ☐ Adult ☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other,
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☒ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRI	GHTED? ☐ Yes ⊠ No
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? - Yes - No
STIPULATIONS Info	ormation not provided
PROVISIONS FOR ACC	DUIRING MATERIALS:
☐ Purchase (Unit cost Other—Explain:	\$)
	ONTACT: Lawrence Dillon, Guidance Specialist, Vocational,
	sippi Department of Education, Jackson, Mississippi



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Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This unit contains 8 one hour lessons:

- 1. Identifying techniques of self image discovery:
- 2. Identifying techniques of relaxation;
- 3. Identifying techniques of achieving success:
- 4. Identifying techniques of replacing negative with positive;
- 5. Identifying techniques of "being oneself;"
- 6. Identifying techniques of "living with a crisis;"
- 7. Identifying techniques for winning friends; and
- Identifying twelve ways to view a self image.

These 8 one hour lessons are scheduled in the following manner:

- 5 minutes Introduction, Objectives and Directions;
- 2. 10 minutes Instructor Presentation;
- 25 minutes Student Exercises;
- `10 minutes Competency testing and grading;
- 10 minutes Class discussion.

Reference materials are included.

SUBMITTING **ABSTRACT**

PERSON

NAMÉ: Brenda Carr, Laboratory Assistant AGENCY: Work Ethics Project; VPI & SU 🦂 ADDRESS: 102 War Memorial Gym Blacksburg, VA 24061 PHONE: 951-6836



Abstract Prepared in 1975

	entreprise en l'entreprise en
TITLE OF MATERIALS	A Developmental Approach to Career Guidance, Counseling and Placement, New Hampshire Guidelines
DATE OF DEVELOPMENT AND/OR REVISION	August 1974
NAME OF DEVELOPER(S)	Counselors and Vocational Educators at Secondary Level
1	BEW BLUFSRIBE CRIBELISES
SUBJECT OF MATERIA	AL: ☑ Pride in Good Workmanship ☑ Realistic Self-Image ☑ Why Work ☑ Getting and Holding a Job ☑ Ethical Conduct ☑ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☐ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☑ Paper Bound Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	: 🗆 Regular 🗀 Disadvantaged 🗔 Handicapped 🗔 Other (Indicate)
TARGET LEVEL OF AUDIENÇE	- □ Pre-K thru 3' □ 4-6 図 7-8 図 9-10 図 11-12 □ 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☑ Teacher Educator () pre-service (×) in-service ☐ State Personnel ☐ Local Administrators ☑ Guidance Personnel ☐ Other(Indicate)
IS SPECIALIZED TRAIF	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? - Yes - No
IS MATERIAL COPYRIC	GHTED? ☐ Yes 图 No .
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPUŁATIONS	
☐ Purchase (Ùnit cost	UIRING MATERIALS: \$
TO ORDER, PLEASE CO	ONTACT: Josephine B. Hayslip, Cd. Consultant, New Hampshire
State Department	of Education, 64 N. Main St., Concord, New Hampshire 03301



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Directions. Please write a brief description of the content of the material indicated on the front success sheet. Please limit your description to the space provided.

New Hampshire Guidelines in Career Guidance, Counseling and Placement "emphasizes group approaches in involving counselors, teachers and students in meaningful projects intended to enhance career planning and decision making skills." The guidelines deal with 3 major components: attitudes and values; decision making; and world of work.

"The focus of the model has been on developing a "How to . . ." approach. That is, the model not only details a series of concepts, goals and objectives for implementing career development in the secondary school, but it also suggests a series of activities which may be employed at various levels to carry out planned objectives."

Bibliography, tests, films and filmstrips are included.

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant	٠,
AGENCY: Work Ethics Project; VPI & SU		
ADDRESS:	102 War Memorial Gym	
	Blacksburg, VA 24061 PHONE: 951-683	36

,		
TITLE OF MATERIALS	Emp	loyability Skills
DATE OF DEVELOPMENT AND/OR REVISION	Com	oletion Date July 1975
NAME OF DEVELOPER(S)		Roger Lambert Douglas Ray
		- in
SUBJECT OF MATERIA		口 Pride in Good Workmanship 図 Realistic Self-Image 図 Why Work 図 Getting and Holding a Job 図 Ethical Conduct 図 Job Satisfaction 図 Occupational Choice 図 Career Advancement 図 Other
TYPE OF MATERIAL:	•	Hardcopy Pages (no.) Paper Bound Pages (no.) Video Tape Minutes (no.) () B & W () Color Size Film Minutes (no.) () B & W () Color Size (mm) Slides and Film Strips () B & W (x) Color; Audio: (x)Yes ()No Audio Tapes () Reel () Cassette
INTENDED AUDIENCE		☑ Regular ☐ Disadvantaged □ Handicapped □ Other(Indicate)
TARGET LEVEL OF AUDIENCE		□ Pre-K thru 3. □ 4-6 □ 7-8 □ 9-10 □ 11-12 図 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	(☐ Teacher Educator () pre-service () in-service ☐ State Parsonnel ☐ Local Administrators ☑ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIL	VING:	REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? - Yes - No
IS MATERIAL COPYRI	GHTE	D? ⚠ Yes □ No
IF "YES" WILL PERMIS	SSION	BE GRANTED FOR DUPLICATION? ☐ Yes ☒ No
STIPULATIONS	•	
PROVISIONS FOR ACQ	UIRIŅ	IG MATERIALS:
□ Purchase (Unit costOther—Explain: <u>Ava</u>		
TO ORDER, PLEASE CO	ONTA	CT: Roger H. Lambert, Center for Studies in Vocational-Tech-
nical Education, 32	1 Edu	cation, 1000 Bascom Mall, Madison, Wisconsin 53706



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"Employability Skills" is a program designed to provide students with assistance in developing the non-job skill techniques necessary to obtain work and to advance in an occupational field. The completed program will consist of eleven self-contained modules primarily developed for individual use but supplemented with materials and features which permit utilization with a group or in a classroom setting.

The eleven modules will center around those topics considered by district student service personnel to be crucial to either job acquisition or job success; introduction and orientation; self-inventory and analysis; personal data and resume; job seeking procedures (includes utilization of employment agencies and services); job application forms and job tests; the job interview and follow-up; wages, deductions and fringe benefits; labor unions and professional organizations; job conduct (first day, first few weeks, relations with supervisor, relations with fellow workers, how to be promoted, how to lose your job); career ladder and changing jobs; and money management.

The program will be essentially audio-visual, using audio cassettes keyed to carousel slide units. Corresponding individual student manuals will also be developed. Additionally, a teacher's guide will be provided for those desiring to use this program in the classroom for group presentations.

Abstract Prepared in 1975

NAME:	Roger H. Lambert, Associate Director
AGENCY:	Center for Studies in Vocational and Technical Education
ADDRESS:	321 Education . 1000 Bascom Mall
	Madison, Wisconsin 53706 PHONE: 263-2704



	%	
4		W
TITLE OF MATERIALS	Exploring Agricultural Careers	
DATE OF DEVELOPMENT AND/OR REVISION	The Importance of Work	140
NAME OF DEVELOPER(S)	Jasper S. Lee	Exploring Agricultural Consurs THE IMPORTANCE OF WORK
•		no of the control of
SUBJECT OF MATERIA	AL: Pride in Good Workmanship	\Box Job Satisfaction
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☑ Paper Bound 19 Pages (no.) ☐ Video Tape Minutes (no.) () B & W (☐ Film Minutes (no.) () B & W (☐ Slides and Film Strips () B & W () Col ☐ Audio Tapes () Reel (.) Cassette) Color Size (mm)
INTENDED AUDIENCE	: ☑ Regular □ Disadvantaged □ Handicapped □ C	ther (Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 図 7-8 図 9-10 □ 11-12 □ Teacher □ Teacher Educator □ Administrator	□ 13-14 □ Adult
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-serv ☐ State Personnel ☐ Local Administrators ☐ Gui ☐ Other (Indicate)	
IS SPECIALIZED TRAII	NING REQUIRED FOR OPTIMUM USE OF THESE MAT	ERIALS? ☐ Yes ☒ No
IS MATERIAL COPYRI	GHTED? □ Yes 幫 Ņo	•
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? ☐ Yes ☐ N	0
STIPULATIONS		· ;
PROVISIONS FOR ACO	DUIRING MATERIALS:	
	.\$)	Free
TO ORDER, PLEASE CO	ONTACT: Agricultural Education Program, Divi	sion of Vocational
and Technical Educ	cation, College of Education, Virginia Polytec	nnic Institute and

Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"The Importance of Work" is designed to develop "a basic knowledge of work so that when a decision is made it will be based on adequate information."

This booklet is written at an appropriate reading level for most students in grades seven and up. It may be used by students exploring agricultural careers or by the Ceacher as a resource document.

This publication is designed to answer the following questions about work:

- What is "work," "world of work?", and "agricultural world of work"?;
 What is the distinction between careers, occupations, and jobs?;
- 3. Why do people work?; 'c.
- 4. How is level of living related to work?;
- How do people view work?:
- 6. Why should youth study about work?;
- 7. Why is it necessary to plan a career?; and
- What is career education?

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
4	Blacksburg, VA 24061 - PHONE:951-6836



TITLE OF MATERIALS	Exploring Agricultural Careers: The Present World of Work
DATE OF DEVELOPMENT AND/OR REVISION	1975
NAME OF DEVELOPER(S)	Jasper S. Lee Exploring Agricultural Corpora THE PRESENT WORLD OF WORK
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfactio Occupational Choice Career Advancement Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound35 Pages (no.) ☐ Video Tape Minutes (no.) () B & W (,) Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()N ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	: 😡 Regular 🗆 Disadvantaged 🗆 Handicapped 🗆 Other(Indicate)
TARGET, LEVEL OF AUDIENÇE	□ Pre-K thru 3 □ 4-6 🖾 7-8 🖄 9-10 □ 11-12 □ 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? - Yes - No
IS MATERIAL COPYRI	GHTED? Yes 🛭 No
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS	
→ Purchase (Unit cost	SUIRING MATERIALS: Available in limited quantity from source \$)
TO ORDER, PLEASE CO	ONTACT: Jasper S. Lee, Agricultural Education Program, VPI & SU
Blacksburg, VA 240	61



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This document contains basic information about work, especially as related to agricultural occupations. It is intended for use with students in grades 7 - 10 and has been written at an appropriate reading level for use in these grades. The content is organized around certain fundamental questions which deal with changes in work, the role of labor unions, how people are paid for work, fringe benefits, and common legal aspects of work.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAMÉ:	Jasper S. Lee	
AGENCY:	VPI & SU	
ADDRESS:	107 Memorial Hall	,
	Blacksburg, VA 24061	PHONE: 951-6836



TITLE OF MATERIALS	Finding and Getting a Job	
DATE OF DEVELOPMENT AND/OR REVISION	Current	
NAME OF DEVELOPER(S)	SVE Educational Filmstrips	
SUBJECT OF MATERIA	AL: ☐ Pride in Good Workmanship ☐ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☐ Other	
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☑ Slides and Film Strips () B & W (x) Color; Audio: (x)Yes ()No ☑ Audio Tapes () Reel (x) Cassette	
INTENDED AUDIENCE	: ⊠ Regular □ Disadvantaged □ Handicapped □ Other(Indicate)	
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 7-8 赵 9-10 赵 11-12 赵 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other	
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)	
IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No	
IS MATERJAL COPYRI	GHTED? □ Yes □ No	
IE "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? - Yes - No	
STIPULATIONS Info	rmation not provided	
PROVISIONS FOR ACC	UIRING MÄTERIALS:	
☑ Purchase (Ųnit cost Other—Explain:	\$ 63.00)	
TO ORDER, PLEASE CO	ONTACT: Robert V. House, Singer/SVE, 1738 Monticello Street,	
Petersburg, Virgini		
TECETODATE ATTRIUT	a 4JUUJ	



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This series of filmstrips titled "Finding and Getting a Job," includes the following six divisions: Choosing your career; Finding a job opening; Applying for a job; The job interview; Your first months on the job; and You and the changing world of work. A teaching guide and reading script accompanies each filmstrip.

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836



TITLE OF MATERIALS	Finding Your Job
DATE OF DEVELOPMENT AND/OR REVISION	1972
NAME OF DEVELOPER(S)	Eye Gate House
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfaction Coccupational Choice Career Advancement Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☑ Slides and Film Strips () B & W (x) Color; Audio: (x)Yes ()No ☑ Audio Tapes () Reel (x) Cassette
INTENDED AUDIENCE	: ☑ Regular ☑ Disadvantaged ☐ Handicapped ☐ Other (Indicate)
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 ☐ 7-8 🖾 9-10 🖾 11-12 🖾 13-14 🖾 Adult ☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	- ☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other(Indicate)
IS SPECIALIZED TRAII	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRI	GHTED? ☑ Yes □ No
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS;	
PROVISIONS FOR ACO Purchase (Unit cost Other—Explain:	
TO ORDER, PLEASE CO	ONTACT: Eye Gate House, Jamaica, New York 11435
, ,	



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This series of filmstrips and cassettes called "Finding Your Job" developed by Eye Gate help an individual take a look at his or her individual abilities and interests and put them to work in landing a job.

The package includes three cassettes and six filmstrips. The series is divided into the following parts: What can you do?; Job shopping; The job interview; Finding a career; Working for someone else; and Getting a better job.

Abstract Prépared in 1975

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836



WORK ETHIC

INSTRUCTIONAL MATERIALS SEARCH

~ ·	্ ক্রান্ত
TITLE OF MATERIALS	First Things
DATE OF DEVELOPMENT AND/OR REVISION	1970
NAME OF DEVELOPER(S)	Guidance Associates who do you think you are?
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfaction Career Advancement Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W (:) Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☒ Slides and Film Strips () B & W (x) Color; Audio: (x)Yes ()No ☒ Audio Tapes () Reel (,) Cassette (x) Records
INTENDED AUDIENCE	•
TARGET LEVEL OF AUDIENCE	
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRI	GHTED? ☑ Yes □ No
IF "YES" WILL PERM	SSION BE GRANTED FOR DUPLICATION? - Yes No
STIPULATIONS Perm	ission for duplication must be in writing from the publisher.
PROVISIONS FOR ACC	UIRING MATERIALS:
☑ Purchase (Unit cost Other—ExplainCost	\$ 86.00)
TO ORDER, PLEASE CO	ONTACT: Guidance Associates, 41 Washington Avenue, Pleasant-
ville, New York 10	0570



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This series from Guidance Associates titled "First Things" will aid students to take a realistic look at themselves, their values and their relationships with others. The following sets of materials are included in the series:

- . 1. Who do you think you are?, \$21.50;
 - 2. What do you do about rules?, \$21.50;
 - 3. You promised, \$21.50; and
 - 4. The trouble with truth, \$21.50.

The first set contains three filmstrips and records while the other each contain two filmstrips and records.

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836



TITLE OF	
MATERIALS	Foundations for Occupational Planning
DATE OF DEVELOPMENT AND/OR-REVISION	Current
NAME OF DEVELOPER(S)	SVE Educational Filmstrips
Ę	
SUBJECT OF MATERIA	AL: □ Pride in Good Workmanship 园 Realistic Self, Image 図 Why Work 図 Getting and Holding a Job 図 Ethical Conduct □ Job Satisfaction □ Occupational Choice □ Career Advancement ❷ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☑ Slides and Film Strips (,) B & W (x) Color; Audio: ()Yes (x)No. ☐ Audio Tapes () Reel (.) Cassette
INTENDED AUDIENCE	: Margular Disadvantaged Handicapped Other (Indicate)
TARGET LEVEL OF AUDIENCE	☑ Pre-K thru 3 ☑ 4-6 ☑ 7-8 ☐ 9-10 ☐ 11-12 ☐ 13-14 ☐ Adult ☐ Teacher ☐ Teacher-Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? - Yes - MO
IS MATERIAL COPYRIO	GHTED? □ Yes □ No
IF "YES" WILL PERMIS	SION BE GRANTED FOR DUPLICATION? ☐ Yes ☐ No
STIPULATIONSInfo	rmation not provided
PROVISIONS FOR ACQ	UIRING MATERIALS:
图 Purchase (Unit cost of Other—Explain:	\$ 28.25) - Rent (Unit Cost \$)
TO ORDER, PLEASE CO	NTACT: Robert V. House, Singer/SVE, 1738 Monticello Street,
Petersburg, Virginia	, and the second



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This series of filmstrips titled "Foundations for Occupational Planning" includes the following five divisions: What is a job?; What good is school?; What do you like to do?; Who are you?; and What are job families?

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAME:	Charles Currry, Project Director
AGENCY:	Work Ethics Project, VPI & SU
ADDRESS: 102 War Memorial Gym	
	Blacksburg, VA 24061 PHONE: 951-6836

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24

INSTRUCTIONAL MATERIALS SEARCH

TITLE OF MATERIALS	A Guide For Developmental Vocational Guidance, K-12
DATE OF DEVELOPMENT AND/OR REVISION	June 1973 State Pent of Guidance & Counseling Acute for precion mental percentage of the percentage
NAME OF DEVELOPER(S)	State Dept. of Guidance & Counseling in cooperation with the State Dept. of Vocational & Technical Education
SUBJECT OF MATERIA	AL: 🛭 Pride in Good Workmanship 🖾 Realistic Self-Image 🗆 Why Work □ Getting and Holding a Job 🖾 Ethical Conduct : □ Job Satisfaction □ Occupational Choice □ Career Advancement □ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☑ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	:: ⊠ Regular □ Ďísadvantaged □ Handicapped □ Other(Indicate)
TARGET LEVEL OF AUDIENCE	☑ Pre-K thru 3 ☑ 4-6 ☑ 7-8 ☑ 9-10 ☑ 11-12 ☐ 13-14 ☐ Adult ☑ Teacher ☑ Teacher ☑ Administrator ☐ Other
FOR PROFESSIONAL USE:	 ☑ Teacher Educator (x) pre-service (x) in-service ☑ State Personnel ☑ Local Administrators ☑ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? ☐ Yes শ No
IS MATERIAL COPYRI	GHTED? ☐ Yes ಔ No
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION?
STIPULATIONS	
☑ Purchase (Unit cost)	\$\frac{2.00}{2.00} \rightarrow \text{Rent (Unit Cost \$)} \rightarrow \text{Free}
TO ORDER, PLEASE CO	ONTACT: Curriculum Center - Oklahoma State Department of Voca-
tional and Technica	1 Education, Stillwater, Oklahoma 74-74



TITLE OF

Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

A Guide for Developmental Vocational Guidance, K-12 is a guide designed to share with teachers, administrators, and counselors some facets of the child's development and some basis for vocational decision making. It is not the purpose of the guide to encourage students to make premature decisions concerning career choice, but to give students the opportunity over a long period of time to develop a reservoir of information, attitudes, and experiences which will serve as a substantial base for decision making. The content of the guide contains creative and innovative techniques in vocational guidance that are adaptable and pertinent to schools regardless of size or location.

Abstract Prepared in 1975

NAME:	Jeanetta C. Shipp	•
AGENCY:	State Department of Voc Education, Curriculum a	
ADDRESS:	Materials Center 1515 West Sixth Avenue	
	Stillwater, Oklahoma	PHONE: 377-2000



WORK ETHIC *

INSTRUCTIONAL MATERIALS SEARCH

ETHICS & MORAL

MATERIALS	Guide for Teaching Ethics and Moral Values in the Alabama Schools In the ALABAMA
DATE OF DEVELOPMENT AND/OR REVISION	1974
NAME OF DEVELOPER(S)	Division of Instruction State Department of Education Montgomery, Alabama
,	7
SUBJECT OF MATERIA	AL: ☐ Pride in Good Workmanship ☐ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☑ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☐ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☑ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No
INTENDED AUDIENCE	□ Audio Tapes () Reel () Cassette
TARGET LEVEL OF AUDIENCE	: ☐ Regular ☐ Disadvantaged ☐ Handicapped ☐ Other (Indicate) ☑ Pre-K thru 3 ☑ 4-6 ☐ 7-8 ☐ 9-10 ☐ 11-12 ☐ 13-14 ☐ Adult ☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIN	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRIC	GHTED? □ Yes ☑ No
IF "YES" WILL PERMIS	SION BE GRANTED FOR DUPLICATION?
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PROVISIONS FOR ACQ	UIRING MATERIALS: Information not provided
☐ Purchase (Unit cost	\$)
TO ORDER, PLEASE CO	NTACT: Division of Instruction, State Department of Education,
Montgomery, Alabam	



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This guide for teaching ethics and moral values in Alabama schools is not to be thought of as a complete course to be taught at any one time or at any one level. It should be made an integral part of the students' total school experiences everyday.

Chapter VI deals directly with the dignity and values associated with work. This guide is directed at the development of positive attitudes and values, a part of the learning process that is often neglected in the educational system.

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836



	HAPPINESS IS CANDING A JOB
TITLE OF MATERIALS	Happiness is Landing a Job
DATE OF DEVELOPMENT AND/OR REVISION	Current
NAME OF DEVELOPER(S)	Linda Brodine, Dixie Gibbons, Paul J. Forch, Sharon Reeder
•	
SUBJECT OF MATERIA	AL: ☐ Pride in Good Workmanship ☐ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Career Advancement ☐ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound45 _ Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIÈNCE	
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 ☐ 7-8 ☐ 9-10 ☑ 11-12 ☑ 13-14 ☑ Adult ☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIN	IING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? - Yes - No
IS MATERIAL COPYRIC	SHTED? □ Yes 図 No
IF "YES" WILL PERMIS	SION BE GRANTED FOR DUPLICATION? Yes No
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Other-Explain: <u>~ Sin</u>	UIRING MATERIALS: S
TO ORDER, PLEASE CO	NTACT: Dr. L. Dean McClellan, Director, Center for Vocational
	ion, West Campus, Kearney State College, Kearney, NE 68847



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"Happiness is Landing a Job" is a learning activity package in which the student learns the mechanics involved in getting a job. Activities included in the packet are: constructing and typing a letter of application and a resume, filling out a job application form, preparing for the job interview, conducting yourself during the interview, and constructing a follow-up letter.

Abstract Prepared in 1975

,	NAME: Elsie Cafferty	,
,,	-AGENCY: Kearney State College	
	ADDRESS: Kearney, NE 68847	
		PHONE: 236-4352

TITLE OF MATERIALS	How To Choose Your Work
DATE OF DEVELOPMENT AND/OR REVISION	1969 YOUR WORK
NAME OF DEVELOPER(S)	Elna Stone
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Dob Satisfaction Occupational Choice Career Advancement Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound64 Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	¥
TARGET LEVEL OF AUDIENCE FOR PROFESSIONAL USE:	□ Pre-K thru 3 □ 4-6 □ 7-8 □ 9-10 11-12 13-14 Adult □ Teacher □ Teacher Educator □ Administrator □ Other □ Teacher Educator () pre-service () in-service □ State Personnel □ Local Administrators □ Guidance Personnel □ Other □ (Indicate)
IC CDECLALIZED TO ALL	ING REQUIRED FOR OPTIMUM USÉ OF THESE MATERIALS? ☐ Yes ☑ No
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4,	rights reserved
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TO ORDER, PLEASE CO	ONTACT: The Bruce Publishing Company, Milwaukee, Wisconsin



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

How To Choose Your Job asks the student the following three main questions:

- 1. What do you want to do?;
- 2. What can you do?; and
- 3. What kind of work is available to you?

Exercises, stories and discussion of problems are developed to assist the student in answering these questions. Some of the topics discussed are money, security, recognition, skills, experience, education, and personal qualities.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAME: Brenda Carr, Laboratory Assistant		
AGENCY:	Work Ethics Project; V	PI & SU
ADDRESS:	102 War Memorial Gym	1
	Blacksburg, VA 24061	PHONE: 951-6836



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INSTRUCTIONAL MATERIALS SEARCH

TITLE OF MATERIALS	How To Get A Jo	b			
DATE OF DEVELOPMENT AND/OR REVISION	1969		,		
NAME OF DEVELOPER(S)	Elna Stone	المنتوع المنتوع المناوع المناو		<u>···</u>	ÖW TÓ GET JOB
SUBJECT OF MATERIA	☑ Getting and I	d Workmanship Holding a Job Choice	☐ Ethical	Conduct	🗆 Job Satisfaction
TYPE OF MATERIAL:	☑ Paper Bound☑ Video Tape _☑ Film☑ Slides and Fil		(no.) ; (no.) () () B & W	B & W()Co ()Color; Au	olor Size olor Size (mm.) dio: ()Yes ()No
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TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ T eaches □ 1	□ 4-6 □ 7-8	፟ 9-10	☑ 11-12 ☑ 13-	14 、⊠ Adułŧ '',
FOR PROFESSIONAL, USE:	☐ Teacher Educ☐ State Personn☐ Other	el 🗆 Local Adı	ministrators		Personnêl
IS SPECIALIZED TRAI	NING REQUIRED FO	R OPTIMUM US	SE OF THE	SE MATERIAL	S? ∐Yes ka No
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\ IF "YES" WILL PERMIS	SION BE GRANTED	FOR DUPLICA	TION? 🗆 Y	es ¡□ No	Market 1
STIPULATIONS All	rights reserved			4	
PROVISIONS FOR ACQ	UIRING MATERIALS	S: <u> </u>	,		
☑ Purchase (Unit cost Other—Explain:	\$ <u>2.40</u>) □ Ren	nt (Unit Cost \$	· · · · · · · · · · · · · · · · · · ·	□ Free	
TO ORDER, PLEASE CO	NTACT: The Bruc	e Publishing	Company,	Milwaukee, W	Jisconšin .
		• ,			*



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

How To Get A Job follows the process of getting a job in a step-by-step fashion.

This booklet offers many useful hints to the person looking for employment. Real life situations are developed for the student to evaluate. The booklet includes the following:

- 1. Finding the job opening;
- 2. The application;
- 3. The interview;
- 4. The follow-up;
- 5. How to pass a test; and
- Writing a resume,

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory	Assistant
AGENCY:	Work Ethics Project; VF	PI & SU
ADDRESS:	102 War Memorial Gym	٧
	Blacksburg, VA 24061	PHONE: 951-6836



		· B india
TITLE OF MATERIALS	Unit 3: Human Relations in Agri- Business	UNIT 3 Armae Relations to Agri-Basiness
DATE OF DEVELOPMENT AND/OR REVISION	Current -	And the second of the second o
NAME OF DEVELOPER(S)	Raymond M. Clark, Urban Oen, James Gibson, Stanley Smith	alter alle see salverere en se
	. •	And part depart of an of harms 1 of the part of the fact of the part of the
SUBJECT OF MATERIA	AL: , Pride in Good Workmanship Realistic Getting and Holding a Job Ethical C Gocupational Choice	Self-Image
TYPE OF MATERIAL:	☐ Harckfopy Pages (no.) ☐ Paper Bound41 Pages (no.) ☐ Video Tape Minutes (no.) () E ☐ Film Minutes (no.) () E ☐ Slides and Film Strips () B & W (☐ Audio Tapes () Reel () Cassette	3 & W()Color Size 3 & W()Color Size (mm)
INTENDED AUDIENCE	□ Regular 🔲 Disadvantaged 🖾 Handicappe	d 🗆 Other 🕛 (Indicate)
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4.6 ☐ 7-8 图 9-10 图 ☐ Teacher ☐ Teacher Educator ☐ Admin	
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () ☐ State Personnel ☐ Local Administrators ☐ Other (Indicate)	
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THES	E MATERIALS? 口 Yes 選 No
IS MATERIAL COPYRIG	GHTED? ☐ Yes ☒ No	•
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? - YO	es 🗆 No
STIPULATIONS	1	
•	UIRING MATERIALS:	□ Free
TO ORDER, PLEASE CO	ONTACT: Michigan Association of Teache	rs of Vocational Agri-
culture, Services (Committee	*



Directions. Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This is one of a series of units for instruction in Agricultural Business. Other units available are:

- 1. Career opportunities in Agricultural Business;
- 2. Orientation to Supervised Occupational Experience;
- 3. Human Relations in Agri-Business;
- 4. Agricultural Salesmanship; and
- 5. Organization and Functions of Agricultural Business.

The objective for Human Relations in Agri-Business is "to help you develop your understanding and ability to work productively and congenially with others.

Lessons in this unit are organized into the following headings:

- 1. Text;
- 2. Student Activities;
- 3. Suggestions for Evaluation; and
- '4. References and Instructional Resources.

Abstract, Prepared in 1975

NAME: 23	Charles Curry, Project D	irector	•
AGENCY:	Work Ethics Project; VPI	& SU	•
ADDREȘS:	102 War Memorial Gym	.`	. , .
,	Blacksburg, VA 24061	PHONE:	951-6836



TITLE OF MATERIALS	I Can				
DATE OF DEVELOPMENT AND/OR REVISION	September 1973				
NAME OF EDEVELOPER(S)	Carl Butler, Director IDEAS FOR TEACHERS				
SUBJECT OF MATERIA	AL: □ Pride in Good Workmanship '⊠ Realistic Self-Image, ⊠ Why Work □ Getting and Holding a Job □ Ethical Conduct □ Job Satisfaction □ Occupational Choice □ Career Advancement □ Other				
TYPE OF MATERIAL: -	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No. ☐ Audio Tapes () Reel () Cassette				
INTENDED AUDIENCE	:: ⊠ Regular ☑ Disadvantaged □ Handicapped □ Other(Indicate)				
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 图 7-8 图 9-10 图 11-12 图 13-14 □ Adult 图 Teacher 图 Teacher Educator □ Administrator □ Other				
FOR PROFESSIONAL USE:	 ☑ Teacher Educator () pre-service (x) in-sèrvice ☐ State Personnel. ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate) 				
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IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION?				
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PROVISIONS FOR ACC	UIRING MATERIALS:				
4	\$)				
TO ORDER, PLEASE CO	ONTACT: Mr. Carl W. Butler, Division of Program Services, Bureau				
of Vocational Edu	cation, Department of Educational and Cultural Services, State				
House, Augusta, M	Maine 04330 37 A				

Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This booklet is a first attempt at creating a "Teachers' trading center," if you will, of practical classroom alternatives for working with students. Its purpose is to help teachers motivate the disadvantaged, but it could be valuable in working with all youngsters.

This publication is a part of the involving design for teaching and learning in vocational education. Presented by the State Department of Educational & Cultural Services, Augusta, Maine, it is proposed as a central framework upon which teachers might build a plan for learning. It is not intended as a step-by-step curriculum guide, but rather as an idea booklet whereby teachers may gain some insight into helping disadvantaged students build confidence while preparing for today's work world.

Maine teachers who have had experience with pupils who don't quite fit the pattern were asked for their prescriptions for success. Some of them are included here -- just as the teachers might jot them down for their own planning.

Abstract Prepared in 1975 -

NAME;	Dr. Charles W. Ryan
AGENCY:	Bureau of Vocational Education, Dept of Educational & Cultural Services
ADDRESS:	Augusta, Main 04330
	.) PHONE: 289-2621



	CURRICULUM GUIDE
TITLE OF MATERIALS	Industrial Cooperative Training I Curriculum Guide INDUSTRIAL COOPERATIVE
DATE OF DEVELOPMENT AND/OR REVISION	1974
NAME OF DEVELOPER(S)	Division of Voc. & Tech. Education, VPI & SU and Virginia State Depart- ment of Education
•	CG1
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfaction Occupational Choice Career Advancement Other
TYPE OF MATERIAL:	☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐
INTENDED AUDIENCE	: ☑ Regular ☐ Disadvantaged ☐ Handicapped ☐ Other(Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 □ 7-8 □ 9-10 ☑ 11-12 □ 13-14 □ Adult ☑ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
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☑ Purchase (Unit cost	\$ <u>5.00</u>) □ Rent (Unit Cost \$) □ Free
Other-Explain Sin	gle copies available
TO ORDER, PLEASE CO	ONTACT: Harry Smith, Director of Public Information and Publi-
cations, State Depa	rtment of Education, P. O. Box 6-Q, Richmond, Virginia 23216
ť	



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

The primary purpose of this guide is to present certain basic sample lesson plans for ICT Coordinators. In the development of this guide during the summers of 1972 and 1973 at Virginia Polytechnic Institute and State University, attention was centered on fostering cooperative training and behavioral objectives were delineated for the generally related study aspect of ICT. The sample lessons contained in this guide are only suggestive and not designed as a course of study to be followed rigidly. The guide does offer suggestions for objectives, content and methods in teaching generally related study. A great variety of professionally prepared transparency master pages are included. Each lesson contains an extensive list of references and films. Included among the 31 lessons in this document are lessons on application procedures, interviewing for a job, and employer--employee relationships.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAME:	Donald E. Elson		
AGENCY:	Division of Vocational and Technical Education		
ADDRESS:	Virginia Polytechnic Institute and State University		
•	Blacksburg, VA 24061 PHONE: 951-6836		



48

TITLE OF MATERIALS	Job Attitudes
DATE OF DEVELOPMENT AND/OR REVISION	1970 LUCING YOUR JOB AND YOUR LIFE
NAME OF DEVELOPER(S)	Guidance Associates
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfaction Coccupational Choice Career Advancement Other
TYPE OF MATERIAL:	☐ Hardcopy , Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☒ Slides and Film Strips () B & W (x) Color; Audio: (x)Yes ()No ☒ Audio Tapes () Reel () Cassette (x) Records
INTENDED AUDIENCE	: 🔀 Regular 🗆 Disadyantaged 🗀 Handicapped 🗆 Other(Indicate)
TARGET LEVEL OF . AUDIENCE	□ Pre-K thru 3 □ 4-6 ☒ 7-8 ☒ 9-10 ☒ 11-12 □ 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ❤️ ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
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PROVISIONS FOR ACO Purchase (Unit cost Other—Explain:See	
TO ORDER, PLEASE CO	ONTACT: Guidance Associates, 41 Washington Avenue, Pleasantville
New York 10570	



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This series on job attitudes by Guidance Associates consists of the following sets of materials which would need to be purchased individually:

- 1.. A job that goes someplace, \$37.50; .
- 2. Trouble at work, \$37.50;
- 3. Liking your job and your life, \$37.50;
- 4. Why work at all, \$19.50; and
- 5. On the job: four trainees, \$37,50.

The first two sets contain two filmstrips and records, the third and fifth sets contain four filmstrips and records and the fourth set contains one filmstrip with a record.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAME:	Charles Curry, Project Director	
AGENCY:	Work Ethics Project; VPI & SU	
ADDRESS:	102 War Memorial Gym	
,	Blacksburg, VA 24061 PHONE: 951-6836	



42

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ret	
TITLE OF MATERIALS	Job Finding Kit
DATE OF DEVELOPMENT AND/OR REVISION	Current
NAME OF DEVELOPER(S)	Arnold A. Hirsekorn, Employment Security Department, 4th Edition Revised by Coordinating Council for Occupational Education, State of Washington
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfaction Career Advancement Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound34 Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	: Regular Disadvantaged Handicapped Other (Indicate)
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 ☐ 7-8 ☐ 9-10 图 11-12 图 13-14 ☐ Adult ☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRI	GHTED? □ Yes ☒ No
IF "YES" WILL PERMIS	SION BE GRANTED FOR DUPLICATION? Yes No
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☐ Purchase (Unit cost Other—Explain:	UIRING MATERIALS: Information not provided \$)
	ONTACT: Coordinating Council for Occupational Education,
Washington State	



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This booklet provides a step-by-step approach to finding a job. Topics covered are:

- 1. Letter of application;
- 2. Resume;
- 3. Cover letter for resume;
- 4. Sources of job information;
- Job interview:
- 6. Questions frequently asked during the employment interview;
- 7. The General Educational Development Test (GED); and
- 8. The certification of educational competence and high school completion. Sample forms of resume and letters are included.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAME:	Brenda Carr, Laboratory Assistant	
AGENCY:	Work Ethics Project; VPI & SU	
AÓDRESS:	102 War Memorial Gym	
٠	Blacksburg, VA 24061 PHONE: 951-6836	



44

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TITLE OF MATERIALS	Job Power Blue and White Collar Democracy David Jenkins
DATE OF DEVELOPMENT AND/OR REVISION	1973
NAME OF DEVELOPER(S)	David Jenkins and White Democracy
*	
SUBJECT OF MATERIA	AL: ☐ Pride in Good Workmanship ☐ Realistic Self-Image ☑ Why Work ☐ Getting and Holding a Job ☑ Ethical Conduct ☑ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☐ Other
TYPE OF MATERIAL:	Hardcopy 375 Pages (no.) □ Paper Bound Pages (no.) □ Video Tape Minutes (no.) () B & W () Color Size □ Film Minutes (no.) () B & W () Color Size (mm) □ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No □ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	:
TARGET-LEVEL OF □ Pre-K thru 3 □ 4-6 □ 7-8 □ 9-10 図 11-12 図 13-14 図 AUDIENCE ☑ Teacher □ Teacher Educator ☑ Administrator □ Other	
FOR PROFESSIONAL USE: □ Other (Indicate) □ Other (Indicate)	
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	DUIRING MATERIALS:
Other-Explain:	· · · · · · · · · · · · · · · · · · ·
TO ORDER, PLEASE C	ONTACT: Doubleday & Company, Inc., Garden City, New York
•	



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"This book is about industrial democracy. It is more than that: it is a revolution - the abolition of petty office and shop - floor autocrats, management dictators and meaningless work rules, the transformation of work from a kind of punishment into a source of genuine human satisfaction."

The author examines work in other nations: the spirit of the kibbutz in Israel; the Titoist self-management in Yugoslavia; social reform through codetermination in West Germany; the elusive participation in France; the promise of Britain; and the model established by Scandinavia.

"Some remarkable democratization moves at major United States companies, such as General Foods and Proctor & Gamble" are viewed and discussed as changes in the work ethic."

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant	
AGENCY:	Work Ethics Project; VPI & SU	
ADDRESS:	102 War Memorial Gym	
	Blacksburg, VA 24061 PHONE: 951-6836	



•	/	
TITLE OF MATERIALS	The Job You Want - How To Get It	The Job You Want
DATE OF (/ DEVELOPMENT AND/OR REVISION	1975 Walter L. Blackledge	H2W ID
NAME OF DEVELOPER(S)	Ethel-L. Blackledge Helen J. Keily	
· · · · ·		The second of the second second
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Si Getting and Holding a Job Ethical Coi Occupational Choice Career Adv	nduct ' 🔲 Job Satisfaction
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound 92 Pages (no.) ☐ Video Tape Minutes (no.) () B & ☐ Film Minutes (no.) () B & ☐ Slides and Film Strips () B & W (☐ Audio Tapes () Reel ; () Cassette	& W (') Cofor Size (mm)
INTENDED AUDIENCE	E: ⊠ Regular □ Disadvantaged □ Handicapped	☐ Other (Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 图 7-8 图 9-10 图 1 □ Teacher □ Teacher Educator □ Adminis	1- '
FOR PROFESSIONAL USE;	☐ Teacher Educator () pre-service (, ,) i ☐ State Personnel ☐ Local Administrators ☐ ☐ Other (Indicate)	
IS SPECIALIZED TRAIN	NING REQUIRED FOR OPTIMUM USE OF THESE	MATERIALS? □ Yes □ No
IS MATERIAL COPYRIO	GHTED? ☑ Yes □ No	
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? Yes	□ No
STIPULATIONS Info	rmation not provided	
	SUIRING MATERIALS: Information not provi	ided Free
TO ORDER, PLEASE CO	ONTACT: _ South-Western Publishing Company	, Cincinnati, Ohio
1		



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"The Job You Want - How to Get It" is a workbook for student use.

The chapters included in the workbook are:

- 1. You can get a job;
- 2. What's your goal;
- 3. Make your summer profitable;
- 4. You can sell your abilities;
- 5. Introduce yourself on paper;
- 6. Your application form expresses you; and
 - 7. You have an interview what to do now.

The workbook is prepared in a form which is interesting to the student. Situations which are realistic are developed and the student has an opportunity to answer questions and/or solve problems.

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant	
AGENCY:	Work Ethics Project; VPI & SU	
ADDRESS:	102 War Memorial Gym	
	Blacksburg, VA 24061 PHONE: 951-6836	



SRA

MATERIALS	Knowledge Needed to Obtain Work(KNOW) Teacher Counselor Guide
DATE OF DEVELOPMENT AND/OR REVISION	1973
NAME OF DEVELOPER(S)	Thomas J. Jacobson
SUBJECT OF MATERIA	AL: ☐ Pride in Good Workmanship ☐ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Other
TYPE OF MATERIAL:	 ☐ Hardcopy65+_ Pages (no.) Includes transparencies ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	:
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4.6 ☐ 7-8 ☐ 9-10 ☐ 11-12 ☐ 13-14 ☒ Adult ☒ Teacher ☒ Teacher Educator ☐ Administrator ☒ Other Counselor
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRÍO	GHTED? ☑ Yes □ No
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図 Purchase (Unit cost	SUIRING MATERIALS: \$\frac{50.00}{1} Pent (Unit Cost \$\frac{1}{2} Pree} \$\text{ilable in Spanish - school price}
TO ORDER, PLEASE CO	ONTACT: Science Research Associates, Inc., Chicago, Illinois



TITLE OF

Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This teacher and counselor guide would be excellent for group instruction in the areas of occupational choice and getting and holding a job. Transparencies are provided for visual instruction by a teacher or counselor that would permit a student to zero in on his or her career interests and goals.

Specific emphasis is placed on job applications, interviewing, and procedures involved in landing a job.

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director		
AGENCY:	Work Ethics Project; VPI & SU		
ADDRESS:	102 War Memorial Gym		
	Blacksburg, VA 24061 PHONE: 951-6836		



TITLE OF MATERIALS	Learning About Me
DATE OF DEVELOPMENT AND/OR REVISION	Current SVE EDUCATIONAL @
NAME OF DEVELOPER(S)	SVE Educational Filmstrips
SUBJECT OF MATER	IAL: ☐ Pride in Good Workmanship ☑ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☐ Other
TYPE OF MATERIAL	Hardcopy Pages (no.) □ Paper Bound Pages (no.) □ Video Tape Minutes (no.) () B & W () Color Size □ Film Minutes (no.) () B & W () Color Size (mm) ⊠ Slides and Film Strips () B & W (×) Color; Audio: (x)Yes ()No. ⊠ Audio Tapes () Reel (×) Cassette
INTENDED AUDIENC	E: ☐ Regular ☐ Disadvantaged ☐ Handicapped ☐ Other(Indicate)
TARGET LEVEL OF AUDIENCE	Image: Sign of the content of the
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
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🖾 Purchase (Unit cos	QUIRING MATERIALS:
	CONTACT: Robert V. House, Singer/SVE, 1738 Monticello Street,
Petersburg, Virgi	



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This series of filmstrips titled "Learning About Me," is designed to develop the student's self-concept. It is divided into the following five sections: Different shapes; First step; I'm new here; Borrowed friendship; and I'm the boss.

The filmstrips are open ended and provide teachers with an audio and visual tool for exploring self-concept development with their students.

A teacher's manual is included which lists a series of discussion questions and role playing activities for each filmstrip.

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director		
AGENCY:	Work Ethics Project; VPI & SU		
ÄDDRESS:	102 War Memorial Gym		
	Blacksburg, VA 24061 PHONE: 951-6836		

	•	
TITLE OF MATERIALS	The Meaning and Value of Work	THE MEANING AND VALUE OF WORK
DATE OF DEVELOPMENT AND/OR REVISION	1973	
NAME OF DEVELOPER(S)	H. C. Kazanas, G. E. Baker, F. M. Miller, L. D. Hannah	TRIC:
	•	<i>.</i>
SUBJECT OF MATERIA	AL: Pride in Good Workmanship DRealis Getting and Hölding a Job Ethica Coccupational Choice Caree	al Conduct 📉 Job Satisfaction
TYPE OF MATERIAL:	Hardcopy Pages (no.) ☐ Paper Bound 84 Pages (no.) ☐ Video Tape Minutes (no.) (☐ Film Minutes (no.) (☐ Slides and #ilm Strips () B & W ☐ Audio Tapes () Reel () Casse) B & W() Color — Size (mm) () Color; Audio: ()Yes ()No
INTENDED AUDIENCE	: ✓ ☑ Regular • □ Disadvantaged □ Handicap	oped Other (Indicate)
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 ☐ 7-8 ☐ 9-10 ☐ Teacher ☑ Teacher Educator ☐ Adr	
FOR PROFESSIONAL USE:		
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IS MATERIAL COPYRI	GHTED? 🗆 Yes 😢 No	· · · · · · · · · · · · · · · · · · ·
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PROVISIONS FOR ACO	UIRING MATERIALS:	· · · · · · · · · · · · · · · · · · ·
☑ Purchase (Unit cost Other—Explain	\$_5.00)	_)
TO ORDER, PLEASE CO	ONTACT: Product Utilization, Center	for Vocational Education,
1900 Kenny Road, Co	lumbus, Ohio 43210	



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

The Meaning and Value of Work reviews the sociological evolution of attitudes toward the meaning and value of work and categorizes and synthesizes those investigations that reflect major influence upon attitudinal changes toward work. This publication could be described as a "state of the art" for the American work ethic.

Abstract Prepared in 1975

NAME:	Dessie D. Page, Product Utilization
AGENCY:	Center for Vocational Education
ADDRESS:	1900 Kenny Road
,	Columbus, OH 43210 PHONE: 486-3655

	TITLE OF MATERIALS	A Methodology to Assess the Content and Structure of Affective and De- scriptive Meanings Associated with
	DATE OF	the Work Environment
	DEVELOPMENT AND/OR REVISION	1974
-	•	Duane W. Essex
	NAME OF DEVELOPER(S)	Cheng C. Liu
*	DEVELOPEINO)	
		AL: ☐ Pride in Good Workmanship ☐ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☑ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☑ Other
	TYPE OF MATERIAL:	 ☐ Hardcopy Pages (no.) ☑ Paper Bound 157 _ Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size (mm) ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No
	•	☐ Audio Tapes () Reel () Cassette
	INTENDED AUDIENC	E: 🗷 Regular 🗆 Disadvantaged 🗆 Handicapped 🗔 Other(Indicate)
	TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 ☐ 7-8 ☐ 9-10 ☐ 11-12 ☐ 13-14 ☐ Adult☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other☐
	FOR PROFESSIONAL USE:	图 Teacher Educator () pre-service () in-service 图 State Personnel 图 Local Administrators □ Guidance Personnel 图 Other Researcher (Indicate)
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	TO ORDER, PLEASE (CONTACT: Superintendent of Documents, U. S. Government Printing
	Office, Washingtor	n, D. C. 20402
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Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This publication produced at the Center for Vocational Education at The Ohio State University is an exploratory study in the use of word association procedures to assess the affective and descriptive meanings that workers associate with their work environments. This study precedes curriculum guidelines which are now under development which will aid developers of vocational curriculum and occupational training programs to accurately identify occupational requirements.

The methods developed for assessing work-relevant effect should be of particular interest to vocational educators striving to better provide students with the knowledge and skills to cope with the interpersonal, affective dimensions of work \mathbf{i}

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836



	MV-Derminier
TITLE OF MATERIALS	My Parent's Work From A to Z
DATE OF DEVELOPMENT AND/OR REVISION	Current Publication
NAME OF DEVELOPER(S)	Dr. Ray D. Warner Occupational Education Program for Children Occupational Education Program for Children
SUBJECT OF MATERIA	AL: Pride in Good Workmanship
TYPE OF MATERIAL:	☐ Career Advancement ☐ Other ☐ Hardcopy Pages (no.) , ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	: ☑ Regular ☐ Disadvantaged ☐ Handicapped ☐ Other(Indicate)
TARGET LEVEL OF AUDIENCE	☑ Pre-K thru 3 ☐ 4-6 ☐ 7-8 ☐ 9-10 ☐ 11-12 ☐ 13-14 ☐ Adult ☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? The Service Services Serv
IS MATERIAL COPYRIO	GHTED? □ Yes ☒ No
IF "YES" WILL PERMIS	SION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS Permis	sion may be requested from the Utah State Department of Public
-	UIRING MATERIALS: Information not provided \$)
TO ORDER, PLEASE CO	ONTACT: Utah State Department of Public Instruction, Vocational
,	, 136 East South Temple, Salt Lake City, Utah



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"My Parent's Work From A to Z" stresses the idea that learning to work begins at home. Kindergarten children are also asked the questions "Why does my father and/or mother work?" "What does my father and/or mother do at work?"

Worksheets, plans for a scroll picture viewer, flannel board, art suggestions and stories about occupations are used to tell the story of work.

The state of the state of

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836

,	TITLE OF MATERIALS	On My-Own, Feeling Proud
	DATE OF DEVELOPMENT AND/OR REVISION	1972
• ,-	NAME OF DEVELOPER(S)	Miller Production Incorporated 800 West Avenue/Box 5584 Austin, Texas 78763
,	SUBJECT OF MATERIAL	☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Career Advancement ☒ Other
	TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☑ Film 15 Minutes (no.) () B & W (x) Color 16 _ Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette
ŕ	INTENDED AUDIENCE	: □ Regular □ Disadvantaged 🖾 Handicapped □ Other (Indicate)
	TARGET LEVEL OF AUDIENCE	☐ Pre-K thru,3 ☐ 4-6 図 7-8 図 9-10 図 11-12 ☐ 13-14 ☐ Adult 図 Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
	FOR PROFESSIONAL USE:	☑ Teacher Educator (x) pre-service (x) in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
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	IS MATERIAL COPYRIO	GHTED? ☑ Yes □ No
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?	Purchase (Unit cost	· · · · · · · · · · · · · · · · · · ·
1	Other-Explain: <u>Fr</u>	ONTACT: Resource Center, Texas Education Agency, 201 East 11th
	,	•
?	Street, Austin, To	exas 78701

Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"On My Own, Feeling Proud" deals with occupational education for the handicapped. It is designed to give all people, especially young people, a life of meaningful activity. The film covers three steps including self appraisal, education and placement, and assistance in creating a change in attitude for the viewers, helping them realize the handicapped can assume an important place in our society.

Abstract Prepared in 1975

NAME:	Resource Center	_	_	4
AĞENCY:	Texas Education Agency			_
ADDRESS:	201 East 11th Street		,`	. •
	Austin, Texas 78701 PHONE	E :	475	-3468





•	
TITLE OF MATERIALS	Opportunity Knocks A Series About You, Your Job and Your Future
DATE OF DEVELOPMENT AND/OR REVISION	1968
NAME OF DEVELOPER(S)	Margaret E. Andrews
7	
SUBJECT OF MATERIA	AL: 图 Pride in Good Workmanship 图 Realistic Self-Image 即 Why Work 图 Getting and Holding a Job 图 Ethical Conduct □ Job Satisfaction图 Occupational Choice □ Career Advancement □ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound150 _ Pages (no.) _ per book (approximately) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Munutes (no.) () B & W () Color Size (mm). ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No ☐ Audio Tapes (/) Reel () Cassette
INTENDED AUDIENCE	E: ☐ Regular ☐ Disadvantaged ☐ Handicapped ☐ Other(Indicate)
TARGET LEVEL OF AUDIENCE	and the second s
FOR PROFESSIONAL AUSE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? 🗆 Yes 🖾 No
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TO ORDER, PLEASE C	ONTACT: Gregg Division, McGraw-Hill Book Company, New York,
New York	



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

Opportunity Knocks is a series about you, your job, and your future. The series strives to help the student develop the most of himself/herself and the life he/she will be leading.

There are 6 books in the series. Each book deals with one of the following topics:

- 1. The jobs you want;
- About her;
- 3. About him;
- 4. You said it;
- 5. You pay for it; and
- 6. It's up to you.

Examples, stories, drawing and pictures help make the series meaningful and interesting to the student.

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant		
AGENCY:	Work Ethics Project; VPI & SU		
ADDRESS:	102 War Memorial Gym		
	Blacksburg, VA 24061 PHONE: 951-6836		



	~ ~ ~ NORK	
-		
TITLE OF MATERIALS	Orientation to the World of Work 1972-1974	
DATE OF DEVELOPMENT AND/OR REVISION	1972-1974 - 1972-1974	
NAME OF	Curriculum Development Center University of Kentucky	
DEVELOPER(S)	Lexington, Kentucky 40506	
•		
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfaction Career Advancement Other	
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No. ☐ Audio Tapes () Reel () Cassetté	
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TARGET LEVEL OF AUDIENCE	 □ Pre-K,thru 3 □ 4-6 □ 7-8 ⋈ 9-10 □ 11-12 □ 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other 	
FOR PROFESSIONAL	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate) \	
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? 🗵 Yes 🗆 No	
IS MATERIAL COPYRI	GHTED? ☑ Yes □ No	
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? Yes No	
STIPULATIONS		
PROVISIONS FOR ACC	UIRING MATERIALS:	
	\$_30.00_)	
TO ORDER, PLEASE CONTACT: Resource Center, 151 Education Building, University of		
Kentucky, Lexington	n, Kentucky 40506	



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

Units of study in the Orientation to the World of Work are:

- 1. Introduction -- Orientation to the world of work, \$2.00;
- 2. The role of work in our society, \$2.50;
- 3. Self-appraisal for employment, \$2.50;
- 4. Personal development, \$3.00;
- 5. Learning about job.clusters, \$5.00;
- 6. Getting a job, \$3.00;
- 7'. Handling your paycheck, \$2.00;
- 8. Taxes affecting the worker, \$2.50;
- 9. Occupational safety, \$3.50;
- 10. Using the Telephone & Transparency Masters; \$2.00; and
- 11. Teacher's handbook, \$2.00.

In this unit, "emphasis is given to concepts of self-analysis, self-improvement, goal setting, selecting a career and succeeding in it, being a better informed consumer, and functioning as an informed citizen. Basic, remedial and vocationally related instruction in math and language skills are also incorporated to provide the disadvantaged/handicapped students with the background needed to succeed in regular vocational programs."

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
^	Blacksburg, VA 24061 PHONE: 951-6836

	Ow Westing World
TITLE OF MATERIALS	Our Working World Families
DATE OF DEVELOPMENT AND/OR REVISION	1973
NAME OF DEVELOPER(S)	Lawrence Senesh
, OUD IFOT OF MATERI	
SUBJECT OF MATERIA	AL: ☑ Pride in Good Workmanship ☑ Realistic Self-Image ☑ Why Work ☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☑ Other
TYPE OF MATERIAL:	☑ Hardcopy160/_ Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette ☐ Hardcopy160/_ Pages (no.) ☐ Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette ☐ Hardcopy160/_ Pages (no.) ☐ Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette ☐ Hardcopy Pages (no.) ☐ Ninutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette ☐ Hardcopy Pages (no.) ☐ Ninutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette ☐ Hardcopy Pages (no.) ☐ Ninutes (no.) () B & W () Color Size (mm) ☐ Ninutes (no.) () B & W () Color; Audio: ()Yes ()No ☐ Ninutes (no.) () Reel () Cassette ☐ Ninutes (no.
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FOR PROFESSIONAL USE:	☐ Teacher Educator · () pre-service () in-service `☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
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PROVISIONS FOR ACC	UIRING MATERIALS:
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TO ORDER, PLEASE CO	ONTACT: Science Research Associates, Inc., Chicago, Illinois



2 65 **73**

Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

Our Working World Families is a very colorful and picturesque book directed at the lower elementary grade level. Students reading and looking at pictures will get a very good approach to the "world of work."

Professional, service, technical and labor type jobs are pictured and described. The student is encouraged to examine himself to see where he fits into the working world.

This publication should encourage positive self-concept development for all children as it pictures and describes the economically disadvantaged as well as the middle class and the affluent.

This book is part of a basal textbook series in social studies.

Abstract Prepared in 1975

PERSON. SUBMITTING ABSTRACT NAME: Charles Curry, Project Director

AGENCY: Work Ethics Project; VPI & SU

ADDRESS: 102 War Memorial Gym

Blacksburg, VA 24061 PHONE: 9 1-6836

74

TITLE OF MATERIALS	Personal Development for Girls and Answer Book
DATE OF DEVELOPMENT AND/OR REVISION	July 1972
NAME OF DEVELOPER(S)	Instructional Materials Lab, D E Department, Division of Extension, The University of Texas
SUBJECT OF MATERIA	AL: Pride in Good Workmanship
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound 146 Pages (no.) Answer Book 44 Pages ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slīdes and Film Strips () B & W (¹) Color; Audio: () Yes () No ☐ Audio Tapes () Reel () Cassette
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TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 □ 7-8 🖾 9-10 🖾 11-12 □ 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? ☐ Yes 図 No
IS MATERIAL COPYRI	GHTED? □ Yes ⊠ No . 🕳 💃
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? The Yes No
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PROVISIONS FOR ACO	UIRING MAŢERIAĻS:
☑ Purchase (Unit cost Other—Explain: \$4.	\$ 6.00)
TO ORDER, PLEASE CO	ONTACT:Instructional Materials Laboratory, Distributive
Education Departmen	nt, Division of Extension, The University of Texas, Austin, Texas
78712	67

Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

<u>Personal Development for Girls</u> was developed for girls in distributive education with personal problems. "Distributive Education students must continually sell themselves and their services, and this demands development of a pleasing personality, attractive personal appearances, positive attitudes and effective communications." Development of these traits affects the individual's self image.

This booklet helps the individual sell herself with the help of the following units: (1) Developing Personal Health; (2) Developing Personal Appearance; and (3) Personal Skills and Behavior.

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
*,	Blacksburg, VA 24061 PHONE: 951-6836



,	Wolding.
TITLE OF	Personal Development for Young Men and Answer Book
DATE OF DEVELOPMENT AND/OR REVISION	1974
NAME OF DEVELOPER(S)	Instructional Materials Lab, D E Department, Division of Extension, The University of Texas
SUBJECT OF MATERI	AL: Pride in Good Workmanship ☑ Realistic Self-Image ☐ Why Work □ Getting and Holding a Job ☑ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☐ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☑ Paper Bound Pages (no.) Answer Book 46 Pages ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes_(·) No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	: ⊠ Regular ⊠ Disadvantaged □ Handicapped □ Other(Indi€ate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 図 7-8 図 9-1.0 図 11-12 図 13-14 図 Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
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☑ Purchase (Unit cost	\$\frac{6.00}{0.00} \text{Rent} \text{(Unit Cost \$\sum_{\text{Nung Men}}} \text{Free} \\ 00 \text{ Personal Development for Young Men; \$2.00 \text{ Answer Book} \\ \text{Nung Men} \text{ Answer Book}
TO ORDER, PLEASE C	ONTACT: , Instructional Materials Laboratory, Distributive Educa-
•	vision of Extension, The University of Texas, Austin, Texas 78712



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

Personal Development for Young Men is a distributive education manual designed to use as an aid in developing the physical appearance of the prospective employee. This publication has one major section designed to develop an individual's personality. This study guide is based on the assumption that how we look, feel and act affects the way we perform on the job.

At the end of each chapter there are study questions and projects for student application of the materials. The teacher of any subject area could implement these materials into their teaching calendar.

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836



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TITLE OF MATERIALS	Psychology and Human Relations in Marketing	I I Market
DATE OF DEVELOPMENT AND/OR REVISION	1969	
NAME OF DEVELOPER(S)	Donald D. Hiserodt	Constant
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realis Getting and Holding a Job Ethica Occupational Choice Caree	al Conduct 🔲 Job Satisfaction
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☑ Paper Bound 108 Pages (no.) ☐ Video Tape Minutes (no.) (☐ Film Minutes (no.) (☐ Slides and Film Strips () B & W ☐ Audio Tapes () Reel () Casse) B & W () Color Size (mm) () Color; Audio: () Yes () No
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PROVISIONS FOR ACC ☑ Purchase (Unit cost Other—Explain		_) □ Free
TO ORDER, PLEASE CO	ONTACT: Gregg Division, McGraw-Hill	Book Company, New York,
New York		The second se



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"The distributive worker must possess basic skills and have a thorough know-ledge of the fundamentals of our free enterprise economic system. He must be able to carry out the various marketing functions, and he must be familiar with the technology or specialty revolving around a product or service. But man's work is not solely with data and equipment. To succeed, he must possess an additional fundamental competency - the social skills."

Psychology and Human Relations in Marketing is designed as a workbook which is effective in getting the student involved in developing these social skills needed for marketing. Real life situations and drawing create interest in marketing and human relations.

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS.	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836

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TIPLEOF	Relationships of the Meaning and Job Sotisfaction,
MATERIALS	Value of Work, Job Satisfaction, ond Productivity
	and Productivity
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DEVELOPMENT	1974 Final Report
AND/OR REVISION	H: C. Kazahas
-NAME OF	T. G. Gregor
DEVELOPER(S)	L. D. Hannah
S O S CHIST	The state of the s
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SUBJECT OF MATERIA	A Pride in Good Workmanship ☐ Realistic Self-Image ☑ Why Work
	☐ Getting and Holding a Job ☐ Ethical Conduct ☑ Job Satisfaction
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TYPE OF MATERIAL:	
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tion, Jefferson Bu	ilding, Jefferson City, Missouri 65101



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This publication includes the results of an extensive research project conducted in 1974 to determine the relationship between the meaning and value of work, job satisfaction and productivity.

The long list of conclusions resulting from this project indicates the extreme importance of work values in job satisfaction and productivity. Recommendations include: (1) students work value orientation should be utilized instead of their perceptions of the meaning of work in diagnostic counseling situations; (2) work values should be given special consideration in helping 12th grade students understand themselves; (3) educational and business communities need to more fully understand the dynamic work process and move toward restructuring the work role; and (4) educators responsible for the vocational training of students should consider the affective orientations toward the meaning of work held by the students.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT NAME: Charles Curry, Project Director

AGENCY: Work Ethics Project; VPI & SU

AGENCY. WOLK ECHASSITOJECT; VII & SO

ADDRESS: 102 War Memorial Gym

Blacksburg, VA 24061 PHONE: 951-6836

87

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•	*	Development Unit
TITLEDE		
TITLE OF. MATERIALS	Self Development Unit	
DATE OF DEVELOPMENT AND/OR REVISION	September 1973	
NAME OF	Writers: Mrs. C. Blankenship, R. Mickle; Coordinator: Mrs. J Parsley, Revised by Mrs. M. Kee	
DEVELOPER(S)		
SUBJECT OF MATERIA	☐ Getting and Holding a Job 图	Realistic Self-Image
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound 36 Pages (no.) ☐ Video Tape Minutes (no.) ☐ Film Minutes (no.) ☐ Slides and Film Strips () B & ☐ Audio Tapes () Reel ()	() B & W () Color Size mm) & W () Color Size mm) & W () Color, Audio: () Yes () No
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TARGET LEVEL OF	☐ Pre-K thru 3 ☐ 4-6 ☐ 7-8 ☐ 9 ☐ Teacher ☐ Teacher Educator ☐	
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-servi ☐ State Personnel ☐ Local Admini ☑ Other Teacher of Business	istrators 🛛 Guidance Personnel 🔭 🥤
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Other-Explain:		
•	NTACT: Mrs. Martha Keeton, Curi	
Development Center	, University of Kentucky, Lexingt	ton, KY 40506



83

Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This booklet deals with personal development for the disadvantaged. Its goal is to assist the student who has not had the economic home environment with knowledge of personal, social and business trends.

This publication includes:

General References, Visual References; and Student Worksheets.

***Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE 951-6836

••	
TITLE OF MATERIALS	Self Discovery
WATERIALS	Dell Biscovery
DATE OF DEVELOPMENT AND/OR REVISION	1970-1974
NAME OF DEVELOPER(S)	Oklahoma State University
SUBJECT OF MATERI	AL. Pride in Good Workmanship 🖾 Realistic Self Image 🗆 Why Work Getting and Holding a Job 🗆 Ethical Conduct 🗀 Job Satisfaction Career Advancement 🗆 Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audjo: ()Yes ()No. ☐ Audio Tapes () Reel () Cassette
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TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 图 7-8 图 9-10 图 11-12 ☐ 13-14 ☐ Adult ☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
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IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONSInf	Formation not provided
☐ Purchase (Unit cost	QUIRING MATERIALS:
TO ORDER, PLEASE C	ONTACT: Oklahoma State Department of Education, Curriculum
,	Stillwater, Oklahoma 74074



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

<u>Self Discovery</u> is designed to help the student recognize and list his interests, skills, experiences and how he gets along with other people in relation to occupations, mainly agricultural occupations.

Instructional materials provided in the unit include:

- A. Information Sheets:
- B. Assignment Sheets;
 - 1. Vocational agriculture interests inventory,
 - 2. Personality self-rating scale,
 - 3. Interests, experiences and other characteristics,
 - 4. Autobiography,
 - 5: Comparing characteristics,
 - Associate previously identified characteristics while looking into occupational areas for employment;
- C. Evaluation of Assignment #2
- D. Test; and
- E. Answer Sheet for Tests.

Reference materials are also included.

Abstract Prepared in 1975

(NAME:	Brenda Carr, Laboratory Assistant
AGENCY:	Work Ethics Project, VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836



TITLE OF MATERIALS	Self Understanding Through Occupational Exploration (SUTOE)
DATE OF DEVELOPMEN'T AND/OR REVISION	1971
NAME OF DEVELOPER(S)	Oregon Board of Education Division of Community Colleges and Vocational Education
SUBJECT OF MATERIA	AL: ☐ Pride in Good Workmanship ☒ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☒ Occupational Choice ☐ Career Advancement ☐ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound183 Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	: 🖾 Regular 🗆 Disadvantaged 🗖 Handicapped 🗔 Other (Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 図 7-8 □ 9-10 □ 11-12 □ 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other
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☐ Purchase (Unit cost	S Cost S Free Formation not provided
TO ORDER, PLEASE CO	ONTACT: Superintendent of Public Instruction, Oregon Board of
Education, Salem, (Dregon 97310



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

The "Self Understanding Through Occupational Exploration" course is designed to develop the students self image and prepare him or her to make career and life decisions. It is thought by the developers of this course that it will eliminate further talk of vocational versus academic or college prep education.

This publication contains a series of units lasting 36 weeks and taking a student from self-appraisal and self-understanding through exploring jobs, the course is designed for the junior high school level.

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
•	Blacksburg, VA 24061 PHONE: 951-6836

<u>.</u>	ADIUSTMENT
TITLE OF MATERIALS	Student's Personal Adjustment to WORK
DATE OF DEVELOPMENT ' AND/OR REVISION	Revised 1973
NAME OF DEVELOPER(S)	L. A. Grimes
•	
SUBJECT OF MATERI	AL: 图 Pride in Good Workmanship 图 Realistic Self-Image 图 Why Work 图 Getting and Holding a Job 图 Ethical Conduct 图 Job Satisfaction图 Occupational Choice 图 Career Advancement □ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☑ Paper Bound Pages (no.) Includes _53 transparencies ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	E: 网 Regular 🗆 Disadvantaged 🗆 Handicapped 🗀 Other (Indicate) 🗀
TARGET LEVEL OF □ Pre-K thru 3 □ 4-6 □ 7-8 □ 9-10 ☑ 11-12 □ 13-14 □ Adult AUDIENCE □ Teacher □ Teacher Educator □ Administrator □ Other	
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IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? These Managements of the second seco
IS MATERIAL COPYRI	GHTED? ☑ Yes □ No
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS By	ceacher for student use - not for resale
PROVISIONS FOR ACC	DUIRING MATERIALS:
☑ Purchase (Unit cost	\$ 12.95)
•	ONTACT: Instructional Materials, Division of Extension, The
University of Texas	
	09



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

Student's Personal Adjustment to Work is a valuable classroom tool for the cooperative and trade and industrial teacher. Special information for the teacher includes the use of group discussions, audiovisual equipment, lesson plans, and public relations. Lesson topics for the student include safety, job application, job attitudes and relations, personal traits, money and banking, and school and civic responsibilities. Fifty-three transparencies accompany the text and may be used to strengthen class discussions.

Abstract Prepared in 1975

NAME:	Robert S. Patterson		_
AGENCY:	Texas Education Agencý		
ADDRESS:	201 East 11th Street	,	,
	Austin, Texas 78701	PHONE: 475-4	4591



	• 6		
TITLE OF MATERIALS	Succeeding in the World of Work		
DATE OF DEVELOPMENT AND/OR REVISION	1970		
NAME OF DEVELOPER(S)	Grady Kimbrell Ben S. Vineyard		
_i			
SUBJECT OF MATERIA	AL: Pride in Good Workmanship 🖾 Realistic Self-Image Uhy Work 🖾 Getting and Holding a Job 🖾 Ethical Conduct Upob Satisfaction 🖾 Occupational Choice Upob Career Advancement Upob Other		
TYPE OF MATERIAL:			
INTENDED AUDIENCE	: □ Regular □ Disadvantaged □ Handicapped □ Other (Indicate)		
TARGET LEVÉL OF AUDIÈNCE	□ Pre-K thru 3 □ 4-6 □ 7-8 □ 9-10 图 11-12 図 13-14 図 Adult 図 Teacher 図 Teacher Educator 図 Administrator □ Other		
FOR PROFESSIONAL * USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)		
IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? ☐ Yes 🖾 No		
IS MATERIAL COPYRI	GHTED? ⊠ Yes □ No		
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? Yes No		
STIPULATIONS All	rights reserved		
PROVISIONS FOR ACQUIRING MATERIALS: © Purchase (Unit cost \$ 9.32)			
TO ORDER, PLEASE C	ONTACT: McKnight & McKnight Publishing Company, Bloomington,		
Illinois	·		



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"In America, the work we do to earn our living determines our way of life. It is the chief factor in our identity as a person. It affects our choice of friends and the way we spend our leisure time. It also provides our cultural boundaries. Work is the central activity around which we plan our lives. Successful work activity is necessary to a mentally healthy person."

Succeeding in the World of Work helps the student develop good attitudes toward work through the following units:

- You and work;
 Meeting your adult responsibilities;
- 3. Meeting future responsibilities.

Abstract Prepared in 1975 ·

NAME:	" Brenda Carr, Laboratory Assistant .	
AGENCY:	Work Ethics Project; VPI & SU	1
ADDRESS:	102 War Memorial Gym	
	-Blacksburg, VA 24061 PHONE:951-6836	1



TITLE OF MATERIALS	Teaching for Employability
DATE OF DEVELOPMENT AND/OR REVISION	-1972
NAME OF DEVELOPER(S)	Dr. Patricia Murphy
SUBJECT OF MATERI	AL: 図 Pride in Good Workmanship □ Realistic Self-Image 図 Why Work 図 Getting and Holding a Job 図 Ethical Conduct 図 Job Satisfaction □ Occupational Choice □ Career Advancement 図 Other
TYPE OF MÅTERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound 22 Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel () Cassette
NTENDED AUDIENCE	:: ☑ Regular ☐ Disadvantaged ☐ Handicapped ☐ Other (Indicate)
TARGET LEVEL OF AUDIENCE	☐ Pre-K thru 3 ☐ 4-6 ⊡ 7-8 ☐ 9-10 ☑ 11-12 ☐ 13-14 ☐ Adult ☑ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator (x) pre-service (x) in-service ☐ State-Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other(Indicate)
S SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes Mo
S MÁTERIAL COPYRI	GHTED? E Yes 图 No
F "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? Yes No
Voca	ission may be requested from North Dakota RCU or State Board for tional Education OUIRING MATERIALS:
☑ Purchase (Unit cost	
Other-Explain	
O ORDER, PLEASE C	ONTACT: National Education Association, Home Economics Divi-
sion, 1201 Sixteen	th Street, N. W., Washington, D. C. 20036; Stock number 261-08414



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

The booklet, Teaching for Employability, serves to enable the teacher to make the student aware of personal qualifications and attitudes that will enhance his employability. The booklet is an outgrowth of a research project in which vocational teachers, teacher educators, employers, and workers identified common concerns for employability of entry level employees.

Teaching for Employability contains suggestions for teachers of ways to teach job attitudes and skills. Also included are suggestions for attitude assessments.

Abstract Prepared in 1975 . -

PERSON	٠.
SUBMITT	ING
ABSTRAC	ĊŤ,

	NAME: Patricia D. 1	furphy	
	AGENCY: North Dakota	State University	II .
	ADDRESS: Fargo, ND 58	3102	•
,		PHON	E: 237-7174



86

TITLE OF MATERIALS	Values for Teenagers in the 1970's
DATE OF DEVELOPMENT AND/OR REVISION	1973 SA
NAME OF DEVELOPER(S)	Guidance Associates
SUBJECT OF MATERIAL	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfaction Occupational Choice Career Advancement Other Hardcopy Pages (no.)
•	□ Paper Bound Pages (no.) □ Video Tape Minutes (no.) () B & W () Color Size □ Film Minutes (no.) () B & W () Color Size (mm) ☑ Slides and Film Strips () B & W (x) Color; Audio: (x)Yes ()No. ☑ Audio () Reel () Cassette (x) Record
INTENDED AUDIENCE	: 🗹 Regular 🗆 Disadvantaged 🗆 Handicapped 🗆 Other (Indicate)
	' □ Pre-K thru 3 □ 4-6 □ 7-8 🖾 9-10 🖾 11-12 🖾 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other ~
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAII	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRI	GHTED? ☑ Yes □ No
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS Permi	ssion for duplication must be in writing from the publisher.
PROVISIONS FOR ACQ ~图 Purehase (Unit cost Other—Explain:	,
	ONTACT:Guidance Associates, 41 Washington Avenue, Pleasant-
ville New York 10	



Directions. Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided:

This package from Guidance Associates contains two filmstrips with scripts in a manual and record. The real life situations which are used in this approach to developing positive values within teenagers are most appropriate to work ethic instruction.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAME:	Charles Curry, Project Director
AGENCY:	Work Ethics Project, VPI & SU
ADDRESS:	102 War Memorial Gym
7 4	Blacksburg, VA 24061 PHONE: 951-6836



88

TITLE OF MATERIALS	Vocational Counseling
DATE OF DEVELOPMENT AND/OR REVISION	Current
NAME OF DEVELOPER(S)	International Film Bureau
SUBJECT OF MATERIAL:	AL: □ Pride in Good Workmanship □ Realistic Self-Image □ Why Work ☑ Getting and Holding a Job □ Ethical Conduct □ Job Satisfaction ☑ Occupational Choice ☑ Career Advancement ☑ Other □ Hardcopy Pages (no.)
	□ Paper Bound Pages (no.) □ Video Tape Minutes (no.) () B & W () Color Size □ Film Minutes (no.) () B & W () Color Size (mm) □ Slides and Film Strips () B & W (x) Color; Audio: (x) Yes () No. □ Audio Tapes () Reel () Cassette (x) Records
INTENDED AUDIÈNCE	: ☑ Regular ☐ Disadvantaged ☐ Handicapped ☐ Other(Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 図 7-8 図 9-10 図 11-12 図 13-14 図 Adult □ Teacher `□ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIN	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? U Yes M No
IS MATERIAL COPYRIC	GHTED? ☐ Yes ☐ No
IF "YES" WILL PERMIS	SSION'BE GRANTED FOR DUPLICATION? Yes No .
STIPULATIONS Infor	mation not provided
PROVISIONS FOR ACQ	UIRING MATERIALS:
☑ Purchase (Unit cost S Other—Explain:	\$ 60.00
TO ORDER, PLEASE CO	NTACT: International Film Bureau, Inc., 332 South Michigan



Directions. Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This series of filmstrips and records developed by the International Film Bureau, Inc. titled "Vocational Counseling" has four sections: The right road; Crystal ball; Second chances for security; and Closing the educational gap. This material should be useful to guidance counselors in group as well as individual vocational counseling.

Abstract Prepared in 1975

	NAME:	Charles Curry, Project Director.
	AGENCY:	Work Ethics Porject; VPI'& SU
	ADDRESS:	102 War Memorial Gym
•	1	Blacksburg, VA 24061 PHONE: 951-6836



• .		•
TITLE OF MATERIALS	Vocational Decisions	
DATE OF DEVELOPMENT AND/OR REVISION	Current"	
NAME OF DEVELOPER(S)	SVE Educational Filmstrips	
SUBJECT OF MATERIA	AL: □ Pride in Good Workmanship □ '□ Getting and Holding a Job □ ⊠ Occupational Choice ' □	🗆 Ethical Conduct 🕜 🗆 Job Satisfaction
TYPE OF MATERIAL:	☐ Film Minutes (no.)	no.) (*) B & W () Color Size · (') B & W () Color Size (mm) 3 & W · (×) Color; Audio: (×) Yes () No
INTENDED AUDIENCE		landicapped
TARGET LEVEL OF AUDIENCE	☐ Teacher ☐ Teacher Educator	9-10 「. 11-12 □ 13-14 □ Adult □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ State Personnel ☐ Local Admi	nistrators 🗆 Guidance Personnel
IS SPECIALIZED TRAIL	NING REQUIRED FOR OPTIMUM USE	OF THESE MATERIALS? ☐ Yes ☒ No
IS MATERIAL COPYRI	GHTED? ☐ Yes →□ No.	
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATI	ON? 🗆 Yes 🗆 No
STIPULATIONS Info	rmation not provided	
PROVISIONS FOR ACC	S 36,10) • 🗆 Rent (Unit Cost \$	
TO ORDER, PLEASE CO	ONTACT: Robert V. House, Sing	ger/SVE, 1738 Monticello Street,
Petersburg, Virgini	ia · 23803 /	



Directions / Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This series of filmstrips titled "Vocational Decisions": includes three filmstrips and two cassette tapes. The titles of the filmstrips are as follows: An introduction to vocation; The world of work; and Counseling in vocational decisions.

Abstract Prepared in 1975

NAME:	Charles Curry, Project	Director
AGENCY:	Work Ethics Project, VP	I & SU
ADDRESS:	102 War Memorial Gym	
	Blacksburg, VA 24061	PHONE: 951-6836γ



,	WORK
TITLE OF MATERIALS	Work and Life Adjustment Skills LIFE
DATE OF DEVELOPMENT AND/OR REVISION	1973 - Preliminary Draft For Discussion Only
NAME OF DEVELOPER(S)	Howard L. Newby Keith Herring
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Betting and Holding a Job Ethical Conduct Job Satisfaction Career Advancement Other
TYPE OF MATERIAL:	□ Hardcopy Pages (no.) □ Paper Bound89 _ Pages (no.) □ Video Tape Minutes (no.) () B & W () Color Size □ Film Minutes (no.) () B & W () Color Size (mm) □ Slides and Film Strips □ () B & W ✓ () Color; Audio: () Yes () No □ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	E. ⊠ Regular ⊠ Disadvantaged □ Handicapped □ Other(Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4.6 □ 7.8 □ 9.10 ☒ 11-12 ☒ 13-14 □ Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pré-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other(Indicate)
IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRI	GHTED? ☐ Yes ဩ No
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS	
PROVISIONS FOR ACC 図 Purchase (Unit cost Other - Explain:	\$\frac{2.00}{\text{Outring MATERIALS:}} \Bigcup \text{Rent (Unit Cost \$\)} \Bigcup \text{Free - one copy only}
TO ORDER, PLEASE C	ONTACT: Research and Curriculum Unit, Drawer DX, Mississippi
State, Mississippi	/39762



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

The publication includes an instructional outline and unit lessons developed for use in both regular vocational programs and industry pre-employment, training programs. It is designed to provide training activities related to job preparation and employment. Emphasis is placed on developing an awareness of positive personal traits and their relation to job satisfaction and success.

Modifications are to be made in the material by instructors according to age level of students and type of program. Activities have been developed to make the material more meaningful and applicable to individuals in various types of programs. The publication should be of value to <u>all</u> pre-employment programs.

Abstract Prepared in 1975

NAME:	James F. Shill
AGENCY:	Research and Curriculum Unit
ADDRESS:	Drawer DX
ţ	Mississippi State, MS PHONE: 325-2510





MATERIALS	The Work Ethic: A Victim of Progress
DATE OF DEVELOPMENT AND/OR REVISION	May 1974
NAME OF DEVELOPER(S)	Current Affairs Films
SUBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfaction Career Advancement Other
TYPE OF MATERIAL:	
-	□ Paper Bound Pages.(no.) □ Video Tape Minutes (no.) () B & W ←) Color Size . □ Film Minutes (no.) () B & W () Color Size (mm) ☑ Slides and Film Strips () B & W (x) Color; Audio: (x) Yes ()No ☑ Audio Tapes () Reel. (x) Cassette
INTENDED AUDIENCE	: ☐ Regular ☐ Disadvantaged ☐ Handicapped ☐ Other(Indicate)
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 7-8 赵 9-10 赵 11-12 赵 13-14 赵 Adult □ Teacher □ Teacher Educator □ Administrator □ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate).
IS SPECIALIZED TRAIN	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? - Yes M No
IS MATERIAL COPYRIO	GHTED? □ Yes □ No
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? ☐ Yes ☐ No
STIPULATIONSInfo	ormation not provided \
PROVISIONS FOR ACQ	UIRING MATERIALS:
☑ Purchase (Unit cost and Other—Explain)	\$ 22.00)
TO ORDER, PLEASE CO	ONTACT: Current Affairs, 24 Danbury Road, Wilton, Connecticut



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.—

"The Work Ethic: A Victim of Progress" is one of a series of color filmstrips dealing with contemporary topics, produced by Current Affairs Films. It is primarily for use in junior and senior high schools, but it can also be used effectively with civic groups and other adult audiences.

There have been definite signs recently that the attitude that many Americans hold toward work is undergoing a dramatic change. This filmstrip deals with the causes for the erosion of the American work ethic.

A discussion guide is included in this filmstrip-cassette package.

Abstract Prepared in 1975

NAME:	Charles Curry, Project Director	1
AGENCY:	Work Ethics Project, VPI & SU	
ADDRESS:	102 War Memorial Gym	7
	Blacksburg, VA 24061 PHONE: 951-6836	1



i de la companya de	
TITLE OF MATERIALS	Work Is Child's Play
DATE OF DEVELOPMENT AND/OR REVISION	1973
•	Miller Production Incorporated
NAME OF	800 West Avenue/Box 5584
DEVELOPER(S)	Austin; Texas 78763
	The state of the s
SUBJECT OF MATERIA	AL: 🗆 Pride in Good Workmanship 🗀 Realistic Self-Image 🗀 Why Work
,	☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☐ Other
TYPE OF MATERIAL:	☐ Hardcopy Pâges (no.) ☐ Paper Bound Pages (no.)
	☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film 27 Minutes (no.) () B & W (×) Color 16 Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: () Yes () No ☐ Audio Tapes () Reel () Cassette
INTENDED AUDIENCE	: 🔀 Regular 🗆 Disadvantaged 🗆 Handicapped 📮 Other(Indicate)
TARGET LEVEL OF	☑ Pre-K thru 3 ☑ 4-6 ☑ 7-8 ☑ 9-10 ☑ 11-12 ☑ 13-14 ☐ Adult ☑ Teacher ☑ Teacher Educator ☑ Administrator ☑ Other Parents
FOR PROFESSIONAL USE:	 ☑ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☑ Other Business people
IS SPECIALIZED TŖĀII	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? Yes No
IS MATERIAL COPYRI	GHTED? 图¥es □ No
IF "YES" WILL PERMIS	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS	
🖺 Purchase (Unit cost	\$\frac{300.00}{\text{may be rented from Miller Productions also.}} \text{\text{\text{M} Free (on loan basis in Texas)}}
TO ORDER, PLEASE CO	ONTACT Resource Center, Texas Education Agency, 201 East 11th
Street, Austin, TX	78701



Directions. Please write a brief of the content of the naterial indicated on the front side of this sheet. Please limit your description of the space provided.

"Work Is Child's Plant of a centy-seven climate color film which sensitively portrays young people group of and earning-distivering themselves in relation to the world around them. The chree part process of awareness, exploration, and experience develops to the accompaniment of original music by Bobby Bridger of RCA Records. Produced for husiness people, educators, parents and students, the film increases understanding of the need for and the benefits of creative and meaningful Career Education as a part of the total educational system.

Abstract Prepared in 1975

NAME:	Resource Center	
AGENCY:	Texas Education Agency	_
ADDRESS:	201 East 11th Street	
,	Austin, TX 78701'	PHONE: 475-3468



Augusti	THE THE STATE OF T
TITLE OF MATERIALS'	The Worker in Modern Society
DATE OF DEVELOPMENT AND/OR REVISION	January 1974
NAME OF DEVELOPER(S)	Mary Bredemeier J. Henry Zanzalari
SJBJECT OF MATERIA	AL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Dob Satisfaction Coccupational Choice Career Advancement Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound 345_ Page (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ? ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ "ides and Film Strips () B & W () Color; Audio: () Yes (.) No ☐ Audio **apes () Reel () Cassette
INTENDED AUDIENCE	
TARGET LEVEL OF AUDIENCE	□ Pre-K thru 3 □ 4-6 □ 7-8 □ 9-10 图 11-12 图 13-14 □ Aduit
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAI	NING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? - Yes - No
IS MATERIAL COPYRI	GHTED? □ Yes 図 No
IF "YES" WILL PERMI	SSION BE GRANTED FOR DUPLICATION? Yes No
STIPULATIONS	
PROVISIONS FOR ACC	\$ 5.00)
:-	ONTACT: Curriculum Laboratory, Rutgers - The State University,
•	lmer Campus, New Brunswick, New Jersey
	



Directions Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"The Worker in Modern Society" is a history of work in the United States. The history takes the reader from the condition of the worker before the Industrial Revolution to the worker of the 1970's protected by numerous benefits. Labor union, the black movement, women's movement, ecological and anti-war movement are discussed. This history of our working society provides a background for study of our established work ethic.

Abstract Prepared in 1975

NAMÉ:	Brenda Carr, Laboratory Assistant
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836.



TITLE OF
MATERIALS Working
DATE OF
DEVELOPMENT Current
AND/OR REVISION
Michael Creedman
NAME OF Bee Morris, Consultant DEVELOPER(S)
DEVELOPEN(S)
SUBJECT OF MATERIAL: Pride in Sood Workmanship A Realistic Self-Image
Getting and Holding a Job . 🗀 Ethical Conduct 🗀 Job Satisfaction
Occupational Choice Gareer Advancement Other
TYPE OF MATERIAL: Hardcopy Pages (no.)
☐ Paper Bound Pages (no.)
Minute (no.) / \ P. & W / \ Color ' Size
Video Tape
Slides and Film Strips (), B & W (-), Color; Audio: (x) Yes ()No
☑ Audio Tapes () Reel () Cassette (x) Records
INTÉNDED ÂUDIENCE: 🗆 Regular 📛 Disadvantaged 🗆 Handicapped 🗆 Other (Indicate)
TARGET L€VEL OF
"AUDIENCE □ Teacher □ Teacher Educator □ Administrator □ Other
and the second of the second o
FOR PROFESSIONAL
USE:
Other(Indicate)
IS SPECIALIZED TRAINING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? - Yes - No
and the control of th
IS MATERIAL COPYRIGHTED? Ø Yes □ No
TE TIVE CUMUL DE DAMECTON DE ODANTED FOD DUDI TOATIOND BY TON
IF "YES" WILL PERMISSION BE GRANTED FOR DUPLICATION? ☑ Yes ☐ No
STIPULATIONS Students worksheets only may be produced.
PROVISIONS FOR ACQUIRING MATERIALS:
B Purchase (Unit cost \$ 64.50.) Rent (Unit Cost \$) Free .
Other-Explain With cassette; \$56.50 with records
TO ORDER, PLEASE CONTACT: BFA Educational Media, 2211 Michigan Avenue, Santa
Monica, California 90404
nonica, variturnia 70404

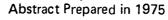


"lease write a brief description of the content of the material indicated on the front side of this will imit you'r description to the space provided.

following four concepts: Why work; What you're worth; On-the-job; and

The objectives of this series include: (1) to recognize that there are several different reasons why people work; (2) to recognize that different occupations demand different skills; responsibilities, and therefore demand different salaries; (3) to examine a number of different occupations and the necessary training and experience they demand; and (4) to describe ways to predict and prepare for jobs in the future.

The package includes a teaching guide and student worksheets that may be reproduced.



NAME:	Charles Curry, Project Director	
AGENCY:	Work Ethics Project; VPI & SU	
ADDRESS:	102 War Memorial Gym	
	Blacksburg, VA 24061 PHONE: 951-6836	



MATERIALS /	Works I'm
DATE OF DEVELOPMENT AND/OR REVISION,	1971
NAME OF DEVELOPER(S)	Llovd Stjernaers
SUBJECT OF MATERIA	AL: ☑ Pride in Good Workmanship ☐ Realistic Self-Image ☑ Why Work ☐ Getting and Holding a Job ☐ Ethical Conduct ☐ Job Satisfaction ☐ Occupational Choice ☐ Career Advancement ☑ Other
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) ☐ Paper Bound Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size ☐ Film Minutes (no.) () B & W () Color Size (mm) ☑ Slides and Film Strips () B & W (×) Color; Audio: ()Yes ()No ☐ Acdio Tapes () Reel () Cassette
INTENDED AUDIENCE	: 🗵 Regular 🗀 Disadvantaged 🗅 Handicopped 🗀 Other (Indicate)
TARGET LEVEL OF AUDIENCE	☑ Pre-K thru 3 ☐ 4-6 ☐ 7-8 ☐ 9-10 ☐ 11-12 ☐ 13-14 ☐ Adult ☐ Teacher ☐ Teacher Educator ☐ Administrator ☐ Other
FOR PROFESSIONAL USE:	☐ Teacher Educator () pre-service () in-service ☐ State Personnel ☐ Local Administrators ☐ Guidance Personnel ☐ Other (Indicate)
IS SPECIALIZED TRAIN	IING REQUIRED FOR OPTIMUM USE OF THESE MATERIALS? 🗆 Yes 🗵 No ै
IS MATERIAL COPYRIO	GHTED? ⊠ Yes □ No
IF "YES" WILL PERMIS	SION BE GRANTED FOR DUPLICATION? ☐ Yes ☐ No
STIPULATIONS A11	rights reserved
☑ Purchase (Unit cost :	UIRING MATERIALS:
TO ORDER, PLEASE CO	NTACT: E. D. Randler, Encyclopedia Britannica Educational
Corporation, 165 S.	Main Street, Bowling Green, VA 22427



Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

This filmstrip series relates the interdependence of individuals working together for society as a whole. Case studies in the mining and coffee industries, for example, relate their products, services and technology to the needs of individuals dependent upon them. The interdependence of the institutions of economics, education, political organization and social control are related realistically on a level that can be understood by lower elementary level students.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT -

NAME:	Charles Curry, Project Director	
AGENCY:	· Work Ethics Project; VPI & SU	
ADDRESS:	102 War Memorial Gym	
`	Blacksburg, VA 24061 PHONE: 951-6836	



, '	
TITLE OF MATERIALS	World of Work
DATE OF DEVELOPMENT AND/OR REVISION	June. 1971.
NAME OF DEVELOPER(S)	R. T. Benson, B. V. Burkett A. K. Jensen, Betty P. Watkins
1 '	
SUBJECT OF MATERIA	AL: 图 Pride in Good Workmanship 图 Realistic Self-Image 图 Why Work 图 Getting and Holding a Job 图 Ethical Conduct 图 Job Satisfaction 图 Occupational Choice
TYPE OF MATERIAL:	☐ Hardcopy Pages (no.) '函 Paper Bound 216 Pages (no.) ☐ Video Tape Minutes (no.) () B & W () Color Size . ☐ Film Minutes (no.) () B & W () Color Size (mm) ☐ Slides and Film Strips () B & W () Color; Audio: ()Yes ()No ☐ Audio Tapes () Reel (-) Cassette
INTENDED AUDIENCE	
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The World of Work is designed to provide students with an understanding of the importance of work and the personal satisfaction and financial benefits which can be derived from work. The unit provides students with a bird's eye view of broad categories of occupations performed in the world of work, the interdependence of the occupational fields upon each other, and the contributions of each to our economic system. The unit is designed to develop the desirable attitudes and work habits which will enable the students to secure employment and be successful in it.

The World of Work consists of 20 activities. The activity includes objectives, tools and equipment lists, materials required, and procedures. Transparency masters and student work sheets are included.

Abstract Prepared in 1975

NAME:	Betty P. Watkins	· .
AGENCY:	Vocational Education Media C	enter
ADDRESS:	109 Freeman Hall, Clemson Un	iversity
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Your Attitude Is Changing

TITLE OF MATERIALS	Your Attitude is Changing
DATE OF DEVELOPMENT AND/OR REVISION	1966
NAME OF DEVELOPER(S)	E. N. Chapman
SUBJEÇT OF MATERIA	AL: ☑ Pride in Good Workmanship ☑ Realistic Self-Image ☐ Why Work ☐ Getting and Holding a Job ☑ Ethical Conduct ☑ ☑ Job Satisfaction ☑ Occupational Choice ☐ Career Advancement ☐ Other
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"Your Attitude is Changing" helps the student adjust to the change made from going to school to going to work.

The author wants the student to develop positive attitudes toward work, his boss and fellow employees.

'This book is divided into three parts. The first part deals with one's personality and how to build a more positive attitude. The second part explores the world of work and provides the student with the opportunity to discover many excellent jobs for which he might like to prepare. The third part demonstrates to the student how to keep his first job and move to a better one.

The author uses examples and stories which help to clarify his point and to make the material interesting.

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant
AGEÑCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836

MATERIALS	Your Attitude is Showing A Primer on Human Relations
DATE OF DEVELOPMENT AND/OR REVISION	Second Edition - 1972
NAME OF DEVELOPER(S)	Elwood N. Chapman, Chaffey College, Alta Loma, California
•	
SUBJECT OF MATERIA	AL: 🖾 Pride in Good Workmanship 🖺 Realistic Self-Image 🗆 Why Work □ Getting and Holding a Job 🖾 Ethical Conduct 🖾 Job Satisfaction □ Occupational Choice □ □ Career Advancement □ Other
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Directions: Please write a brief description of the content of the material indicated on the front side of this sheet. Please limit your description to the space provided.

"Your Attitude is Showing is a positive book. It has helped individuals at all ages and backgrounds play their human relations roles with greater understanding and sensitivity. It has been of special help, however, to the young person faced with the problem of bridging the gap between school life and the world of work because it has prepared him to cope with the many human problems that were waiting for him."

The author uses case problems of realistic situations to develop positive attitudes.

This book is aimed at the high school student and/or college student about to enter the world of work or on his first job.

Abstract Prepared in 1975

PERSON SUBMITTING ABSTRACT

NAME:	Brenda Carr, Laboratory Assistant
AGENCY:	Work Ethics Project; VPI & SU
ADDRESS:	102 War Memorial Gym
	Blacksburg, VA 24061 PHONE: 951-6836



TITLE OF MATERIALS You're Hired! Getting the Right Job For You - Student Activity Book, Teacher's Manual
DATE OF DEVELOPMENT AND/OR REVISION Learning Resources Center Virginia Commonwealth University Richmond, Virginia TEACHER S MANUAL
SUBJECT OF MATERIAL: Pride in Good Workmanship Realistic Self-Image Why Work Getting and Holding a Job Ethical Conduct Job Satisfactio Career Advancement Other
TYPE OF MATERIAL: □ Hardcopy Pages (no.) □ Video Tape Minutes (no.) () B & W () Color Size □ Film Minutes (no.) () B & W () Color Size (mm) □ Slides and Film Strips () B & W () Color; Audio: ()Yes ()N □ Audio Tapes () Reel () Cassette
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TO ORDER, PLEASE CONTACT: Learning Resource Center, Virginia Commonwealth Univer-
sity, Richmond, Virginia



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"You're Hired! Getting the Right Job for You" includes a student activity book and teacher's manual plus two different types of instructional aids, 10 flip charts on interviews and 15 posters on career clusters. This unit is concerned with the process of finding the right job, submitting applications, facing the interviewer and following up after the interview. The students is involved in decisions about himself, his attitudes and personality in relation to finding the correct job. Student activities in the booklet make job hunting more interesting. The teacher's manual includes a bibliography, audiovisual materials, transparencies, kits and resource information (state and federal).

Abstract Prepared in 1975

NAME:	Brenda Carr, Laboratory Assistant	
AGENCY:	Work Ethics Project; VPI & SU	
ADDRESS:	102 War Memorial Gym	
,	Blacksburg, VA 24061 PHONE: 951-6836	

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